

## OVERVIEW

The Income Managed Portfolio Service (Income MPS) is an actively managed, discretionary investment solution, built specifically for the financial adviser marketplace. The range consists of seven risk-rated model portfolios that closely reflect the asset allocation of our Core MPS.

Incorporating the strategic and tactical elements of the IBOSS investment philosophy, the service prioritises income producing assets, whilst still maintaining relatively high levels of diversification. Avoiding the risks of concentration and recency bias are particularly important factors in construction of our income portfolio range.

## THE PORTFOLIOS

PORTFOLIO	BENCHMARK	OCF CAP 0.65%*	YIELD
Portfolio 1	IA Mixed Investment 0-35% Shares	0.40%	1.91%
Portfolio 2	IA Mixed Investment 20-60% Shares	0.47%	2.28%
Portfolio 3	50 % IA Mixed Investment 20-60% Shares / 50 % IA Mixed Investment 40-85% Shares	0.53%	2.53%
Portfolio 4	IA Mixed Investment 40-85% Shares	0.57%	2.60%
Portfolio 5	50 % IA Mixed Investment 40-85% Shares / 50 % IA Flexible Investment	0.59%	2.65%
Portfolio 6	IA Flexible Investment	0.60%	2.68%
Portfolio 7	IA Flexible Investment	0.64%	TBC

Data correct as of 01/05/2021

\*Portfolios 1-6 only and subject to the availability of preferred share classes on each platform.

## KEY FEATURES

- Include our white labelled client communication service at no additional cost
- Highly diversified and completely independent fund selection
- 35 to 40 funds in each portfolio, minimum 1% and a maximum 4% weighting
- Fund holdings rebalanced quarterly
- Targets income producing assets
- Portfolio construction cap 0.65% OCF\*
- A competitively priced DFM charge of 0.2%
- Strong defensive characteristics
- Strong team track record of 12+ years
- Direct access to the Investment Team

## RESEARCH TOOLS AVAILABLE



## ACCREDITATIONS



## PLATFORM AVAILABILITY

## INVESTMENT TEAM

### KEY PEOPLE & PHILOSOPHY



**Chris Metcalfe** IMC  
*Investment Director*

Chris has earned a reputation for building and maintaining successful model portfolios and running a close team to ensure they maintain their professional high standards of delivering an exceptional service and well researched portfolios with a consistent good track record.



**Chris Rush** IMC  
*Senior Investment Analyst*

Chris provides critique through quantitative analysis, research and one to one manager meetings, leading to specific fund recommendations. His hands on experience and technical knowledge are intrinsic components to the decision making process.



**Michael Heapy** IMC  
*Investment Analyst*

Michael assists with the analysis of the funds and the provision of relevant data and attending fund manager meetings/seminars. As well as gaining IMC, Michael has also passed his J10 exam, which awards him the Certificate in Discretionary Investment Management.



**Rebecca Ancombe**  
*Head of Systems*

Rebecca creates, coordinates and implements the development of internal systems and processes within the Investment Team. Having passed R01 and R02, Rebecca is now studying towards the IMC.



**Jack Roberts**  
*Investment Team Support*

Jack supports the Investment Team where necessary and his core responsibilities include portfolio performance reporting, as well as fund and competitor comparison analysis.

The IBOSS **investment philosophy** remains the same across all of our investment solutions. We place an emphasis on diversification, risk adjusted returns and defensive characteristics, enabled by rigorous quantitative and qualitative research.

We aim to beat the relevant benchmarks over as many periods as possible, with less than benchmark volatility and lower drawdowns, across all risk ratings.

The portfolios are built using a fixed strategic asset allocation to match the portfolio's investment objective, the flexibility of the portfolios comes from a fund level through our tactical allocation, depending on market conditions and the appropriate risk metrics.

### CONTACT INFORMATION

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### CLIENT COMMUNICATION SERVICE

- No additional cost
- Clients receive an email update each quarter in Feb, May, Aug and Nov
- Emails contain the branding of the advisory company and are addressed from the appointed financial adviser
- Within the email they will receive a market summary and portfolio overview
- Material is jargon-free, easy to engage with and makes clients feel part of their investment journey
- No action or authorisation is required
- Clients will have the opportunity to respond or leave a comment for their adviser if desired
- Client engagement rate MI provided quarterly
- All client subscriber details available via IBOSS adviser portal

### IMPORTANT INFORMATION

This communication is designed for professional financial advisers only and not approved for direct marketing with individual clients. It does not purport to be all-inclusive or contain all of the information which a proposed investor may require in order to make a decision as to whether to invest in the portfolio. Nothing in this document constitutes a recommendation suitable or appropriate to a recipient's individual circumstances or otherwise constitutes a personal recommendation. It is the responsibility of the Financial Adviser to ensure they are satisfied with the research undertaken by IBOSS Asset Management Limited in relation to the investments included within each portfolio.

Past Performance is no guarantee of future performance. The value of an investment and the income from it can fall as well as rise and investors may get back less than they invested. Risk factors should be taken into account and understood including (but not limited to) currency movements, market risk, liquidity risk, concentration risk, lack of certainty risk, inflation risk, performance risk, local market risk and credit risk. The Income Managed Portfolio Service (Income MPS) past performance figures include simulated performance to 1st February 2020. This data has been constructed using the asset allocation of the existing PMS portfolios and Incorporates the high level builds of the existing PMS Income Portfolio extends to 31st January 2017.

The Income Managed Portfolio Service (Income MPS) performance and displayed underlying portfolio charge is produced using the preferred share classes, this may differ from platform to platform.

The Income Managed Portfolio Service (Income MPS) is shown net of fund fees only, they do not incorporate platform costs, adviser's client fee or DFM service charge.

IBOSS Asset Management (Managed Portfolio Service) is authorised and regulated by the Financial Conduct Authority. Financial Services Register Number 697866.