

CORE MPS PERFORMANCE UPDATE FOR PROFESSIONAL FINANCIAL ADVISERS ONLY

Core MPS Cumulative Performance (data to 30/09/2021)

Outperformance	Year to Date	1 Year	2 Year	3 Year	4 Year	5 Year	6 Year	7 Year	8 Year	9 Year	10 Year	11 Year	12 Year	Start Date (01/11/2008)
Portfolio 0	2.23	5.33	4.93	8.19	10.63	16.04	22.58	24.89	29.74	37.91	49.66	49.27	62.24	83.94
30/70 Comp. Mny Mrkt & IA Mixed 0-35%	1.26	4.18	4.62	8.38	9.37	11.83	19.84	20.58	24.05	28.70	36.92	36.42	45.18	63.91
Portfolio 1	2.97	7.06	6.85	10.57	13.63	20.73	29.27	32.94	38.60	49.85	64.58	63.40	77.92	106.44
IA Mixed Investment 0-35%	1.83	6.02	6.39	11.57	12.88	16.47	28.41	29.45	34.77	40.68	51.87	51.06	63.12	89.36
Portfolio 2	4.58	11.06	12.07	16.47	21.43	31.81	44.59	49.36	57.92	73.45	91.80	88.91	106.54	145.20
IA Mixed Investment 20-60%	5.30	12.21	10.87	15.32	18.32	25.60	40.81	41.27	48.47	61.20	76.03	73.23	86.07	118.99
Portfolio 3	5.35	13.10	14.62	19.44	25.18	37.70	54.60	60.17	69.87	89.23	113.21	109.53	133.08	193.23
50/50 IA Mixed 40-85% & 20-60%	6.64	14.40	13.62	18.30	22.99	32.36	50.55	51.24	59.36	76.84	95.19	90.38	105.51	148.14
Portfolio 4	5.83	14.22	15.96	20.84	26.93	41.39	59.83	66.71	77.07	101.03	127.02	121.76	146.71	217.23
IA Mixed Investment 40-85%	7.99	16.63	16.40	21.30	27.78	39.40	60.86	61.80	70.92	93.82	116.24	108.96	126.65	180.70
Portfolio 5	6.28	15.80	17.99	23.10	29.65	46.11	68.48	75.41	86.60	114.41	145.39	137.46	166.29	254.62
50/50 IA Mixed 40-85% & Flexible	8.42	17.47	17.87	22.26	28.81	41.44	63.97	63.90	73.17	96.38	118.41	110.52	128.83	186.74
Portfolio 6	6.62	16.65	19.09	24.28	31.14	48.57	73.02	81.47	93.05	122.98	157.19	147.23	178.54	283.45
IA Flexible Investment	8.84	18.31	19.35	23.22	29.84	43.51	67.12	66.01	75.42	98.94	120.56	112.02	130.91	192.76
Portfolio 7	7.43	18.44	21.13	26.22	33.49	52.43								
IA Flexible Investment	8.84	18.31	19.35	23.22	29.84	43.51								
Portfolio 8	8.94	21.90	25.38	30.03	38.58	61.09	93.04	103.91	116.21	153.10	196.23	180.84	216.74	352.64
IA Flexible Investment	8.84	18.31	19.35	23.22	29.84	43.51	67.12	66.01	75.42	98.94	120.56	112.02	130.91	192.76

Core MPS Discrete Performance

Outperformance	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
Portfolio 0	14.30	7.20	1.33	7.54	6.62	3.07	2.46	5.01	5.22	-2.45	7.30	1.94
30/70 Comp. Mny Mrkt & IA Mixed 0-35%	9.42	6.25	1.15	5.03	3.46	3.39	0.31	5.95	3.40	-2.23	6.23	2.87
Portfolio 1	14.93	8.25	0.75	8.40	9.06	3.25	3.63	6.08	6.58	-2.78	8.58	2.78
IA Mixed Investment 0-35%	11.71	7.77	1.38	6.22	4.20	4.84	0.38	8.47	4.84	-3.35	8.70	3.90
Portfolio 2	13.97	9.85	-0.88	9.48	10.70	5.11	4.46	7.72	9.56	-3.51	11.27	5.45
IA Mixed Investment 20-60%	15.90	8.56	-1.89	8.35	8.85	4.85	1.21	10.32	7.16	-5.10	11.84	3.51
Portfolio 3	21.41	12.90	-2.83	11.54	12.20	5.45	4.97	9.62	11.97	-4.50	12.97	6.63
50/50 IA Mixed 40-85% & 20-60%	18.00	10.43	-3.72	9.16	11.64	4.86	1.94	11.60	8.56	-5.60	13.80	4.42
Portfolio 4	23.69	14.42	-4.42	12.31	14.30	5.52	5.91	9.88	13.51	-5.19	14.02	7.18
IA Mixed Investment 40-85%	20.12	12.29	-5.51	9.97	14.47	4.87	2.66	12.87	9.98	-6.11	15.78	5.32
Portfolio 5	27.20	16.24	-6.02	13.73	15.51	5.76	6.36	11.39	15.15	-5.68	14.92	8.23
50/50 IA Mixed 40-85% & Flexible	22.07	13.44	-7.13	10.05	14.51	4.88	2.33	13.34	10.59	-6.41	15.72	6.01
Portfolio 6	31.08	17.87	-7.27	14.41	16.01	6.01	7.31	12.17	15.49	-5.95	15.73	8.73
IA Flexible Investment	24.03	14.57	-8.73	10.13	14.54	4.89	1.99	13.82	11.21	-6.72	15.66	6.70
Portfolio 7									16.28	-6.55	16.87	9.39
IA Flexible Investment									11.21	-6.72	15.66	6.70
Portfolio 8	33.99	20.78	-10.10	15.30	17.88	6.07	8.79	14.49	19.31	-8.46	19.09	10.95
IA Flexible Investment	24.03	14.57	-8.73	10.13	14.54	4.89	1.99	13.82	11.21	-6.72	15.66	6.70

Core MPS Defensive Characteristic 5 Year Ratios (data to 30/09/2021)

Click here for ratio definitions

Outperformance	Alpha	Beta	Downside Risk	Info. Ratio	Max Draw- down	Max Loss	Sharpe	Sortino	Volatility	Downside Capture	r2
Portfolio 0	0.47	1.12	4.80	0.81	-6.91	-6.91	0.25	0.21	4.05	109.22	0.96
30/70 Comp. Mny Mrkt & IA Mixed 0-35%	0.00	1.00	4.10	0.00	-6.00	-6.00	0.07	0.06	3.53	100.00	1.00
Portfolio 1	0.97	0.92	5.58	0.65	-8.02	-8.02	0.39	0.33	4.76	87.70	0.95
IA Mixed Investment 0-35%	0.00	1.00	5.86	0.00	-8.59	-8.59	0.22	0.19	5.07	100.00	1.00
Portfolio 2	1.58	0.86	7.04	0.67	-10.53	-10.53	0.57	0.52	6.43	82.65	0.98
IA Mixed Investment 20-60%	0.00	1.00	8.49	0.00	-12.89	-12.89	0.36	0.31	7.39	100.00	1.00
Portfolio 3	1.37	0.89	8.08	0.58	-12.37	-12.37	0.61	0.57	7.54	85.19	0.98
50/50 IA Mixed 40-85% & 20-60%	0.00	1.00	9.36	0.00	-14.15	-14.15	0.45	0.40	8.37	100.00	1.00
Portfolio 4	1.18	0.86	8.74	0.16	-13.36	-13.36	0.63	0.59	8.18	81.72	0.98
IA Mixed Investment 40-85%	0.00	1.00	10.50	0.00	-15.41	-15.41	0.52	0.46	9.40	100.00	1.00
Portfolio 5	1.14	0.93	9.59	0.43	-14.44	-14.44	0.66	0.61	8.89	87.54	0.98
50/50 IA Mixed 40-85% & Flexible	0.00	1.00	10.80	0.00	-15.47	-15.47	0.55	0.48	9.48	100.00	1.00
Portfolio 6	0.98	0.96	10.22	0.48	-15.01	-15.01	0.67	0.61	9.31	91.08	0.98
IA Flexible Investment	0.00	1.00	10.67	0.00	-15.53	-15.53	0.57	0.51	9.58	100.00	1.00
Portfolio 7	0.93	1.04	10.81	0.79	-16.28	-16.28	0.67	0.63	10.12	98.59	0.98
IA Flexible Investment	0.00	1.00	10.67	0.00	-15.53	-15.53	0.57	0.51	9.58	100.00	1.00
Portfolio 8	0.83	1.23	13.01	0.81	-19.42	-19.42	0.67	0.62	11.91	113.95	0.97
IA Flexible Investment	0.00	1.00	10.67	0.00	-15.53	-15.53	0.57	0.51	9.58	100.00	1.00

The Core MPS past performance figures include simulated performance to 01/11/2018. Past performance is not a reliable indicator of future performance, please refer to our important information on the back page for a full list of risk warnings.

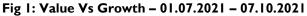


FOR PROFESSIONAL FINANCIAL ADVISERS ONLY

Equity: Performance Drivers - Style & Sector

Though the quarter started positively for our Core portfolios and their respective benchmarks, the positive market sentiment faded as we moved into September. Losses then accelerated towards the month's end, resulting in relatively flat returns for the quarter (fig 6). Multiple factors created this increased volatility across asset classes; however, those most acutely affected were funds and portfolios with a bias toward growth.

The growth style has been in favour for much of the last five years, often predicated on the belief that any rise in interest rates was being pushed out even further into the future. The chart below (fig 1) outlines this pattern, as value stocks outperformed growth on a relative basis throughout September, even producing positive returns as the broader market fell.

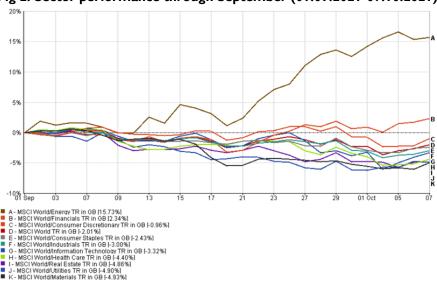




MSCI The World Growth TR in GB [2.76%] MSCI World TR in GB [2.15%] - MSCI World Value TR in GB [1.54%]

The situation becomes more evident when looking at the performance of global equity sectors throughout September (Fig 2), as all international sectors produced negative returns, excluding energy and financials. It is worth highlighting that these two sectors make up a significant portion of the value index but hold relatively small positions within the growth equivalent and the broader market (Fig 3). In short, any allocation to these sectors or styles within the equity portion of a portfolio helped reduce losses coming into September.

Fig 2: Sector performance through September (01.09.2021-07.10.2021)



Some information displayed may be short term in nature to demonstrate performance over a specific time period. Please contact IBOSS for long term data, including since launch and/or 5 years. Past performance is not a reliable indicator of future performance, please refer to our important information on the back page for a full list of risk warnings.



FOR PROFESSIONAL FINANCIAL ADVISERS ONLY

Fig 3: Index Sector Weighting (Largest 10 Value Sectors)

	MSCI World Value (%)	MSCI World Growth (%)	MSCI World
Financials	24.04	3.90	13.69
Health Care	14.00	11.3	12.61
Industrials	11.33	9.37	10.32
Information Technology	9.00	35.32	22.53
Consumer Staples	8.65	5.22	6.89
Consumer Discretionary	7.18	16.82	12.13
Energy	6.03	0.52	3.20
Utilities	5.30	0.23	2.69
Materials	5.13	3.17	4.12
Communication Services	4.94	13.08	9.13

These points are particularly pertinent for sustainable investors due to the composition of many sustainable funds that favour growth stocks and naturally underweight 'value' areas such as oil & gas and energy. The same points are also relevant for market-cap-weighted, global and North American equity trackers with persistent ever-increasing overweights to technology and growth stocks. Additionally, it is perhaps not surprising that many passive funds have similarly struggled in the same market environment.

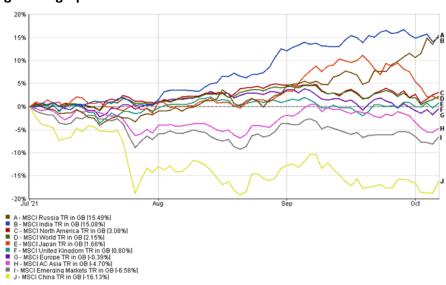
Equity: Performance Drivers - Geography

As we look at the performance of equity markets more broadly, this quarter has seen a continued divergence between emerging and developed markets (fig 4).

One of the widely reported and most significant reasons for this divergence is the underperformance of Chinese equities. This underperformance has had a meaningful impact on the returns of many Asian and emerging markets. However, areas such as India and Russia have produced very positive returns over the same period, 15.08% and 15.49%, respectively.

It is becoming increasingly important when allocating monies to Asia and emerging markets to understand the sectoral makeup of the benchmarks or funds. Furthermore, even in pure investment terms, it is now necessary to include issues such as potential political interference and individual government agendas within an investment case for Chinese and Chinese related stocks.

Fig 4: Geographical Performance - 01.07.2021 - 07.10.2021



Some information displayed may be short term in nature to demonstrate performance over a specific time period. Please contact IBOSS for long term data, including since launch and/or 5 years. Past performance is not a reliable indicator of future performance, please refer to our important information on the back page for a full list of risk warnings.



FOR PROFESSIONAL FINANCIAL ADVISERS ONLY

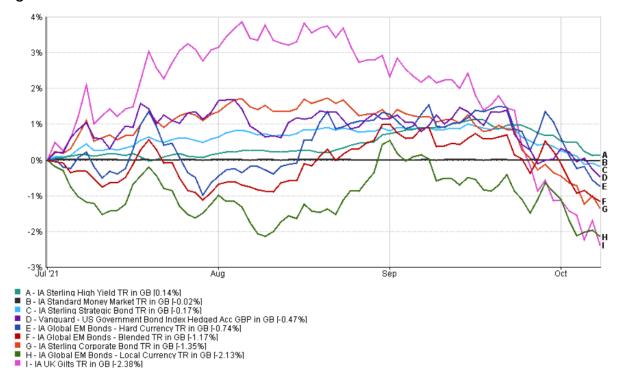
Fixed Income: Performance Drivers

As is usually the case, the performance of fixed income instruments had less impact on returns than equities over the quarter (depending on portfolio). That being said, understanding the movements in bond markets is key to predicting future equity movements, and a few points need to be considered both when looking back and extrapolating into the future for likely trends.

Firstly, UK gilts fell 6% from the 5th of August following a positive start to the quarter (*fig 5*). This is an important point as they lost value alongside equities and many multi-asset funds use gilts (and sovereigns more generally) to offset their equity risk. This so-called barbell approach has worked more often than not over many decades. In recent months though, sovereign bonds have sold off simultaneously with growth stocks, so in effect, all the weight is at one end of the barbell.

Secondly, and at the time of writing, all fixed income sectors, excluding high yield, are underwater for the quarter, with high yield up only 0.14% (fig 5). These paltry returns in high yield do not seem sufficient to justify the ongoing risks associated with investing in junk-rated bonds. Our combination of shorter-dated assets, higher credit quality, and selective strategic bond managers have added meaningful outperformance within the fixed income space across the range in Q3.

Fig 5: Fixed Income Performance - 01.07.2021 - 08.10.2021



Some information displayed may be short term in nature to demonstrate performance over a specific time period. Please contact IBOSS for long term data, including since launch and/or 5 years. Past performance is not a reliable indicator of future performance, please refer to our important information on the back page for a full list of risk warnings.



FOR PROFESSIONAL FINANCIAL ADVISERS ONLY

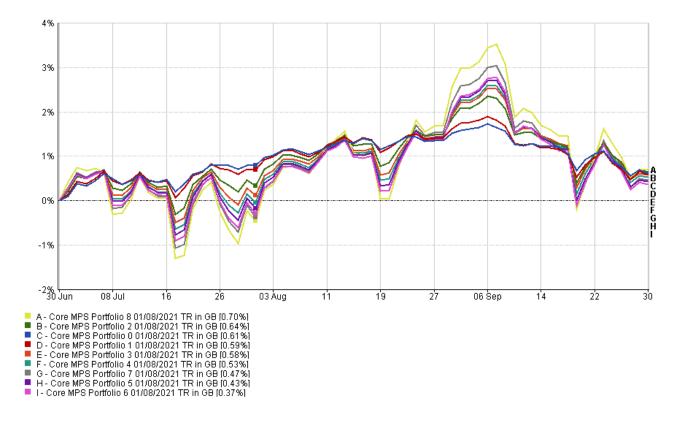
Performance Summary

Overall in absolute terms, the quarter was slightly positive for the Core range but with a backdrop of increased volatility.

In relative terms, there was slight outperformance for the lower risk portfolios, helped by our sovereign bond underweight position. There was a small amount of underperformance in the medium and higher risk portfolios made up primarily of our overweight position to Asia and emerging markets.

After the current repricing, we believe that these same Asian and emerging markets are more reasonably valued than their US peers. Coming into Q4, we retain these same overweights and overweights to commodities, UK and European stocks. We have been increasing our US exposure via the M&G North American Value fund, which avoids many of the most expensive US assets that remain vulnerable to a change of interest rate policy.

Fig 6: Performance Line - 30.06.2021 - 30.09.2021



30/06/2021 - 30/09/2021 Data from FE fundinfo2021

Some information displayed may be short term in nature to demonstrate performance over a specific time period. Please contact IBOSS for long term data, including since launch and/or 5 years. Past performance is not a reliable indicator of future performance, please refer to our important information on the back page for a full list of risk warnings.



FOR PROFESSIONAL FINANCIAL ADVISERS ONLY

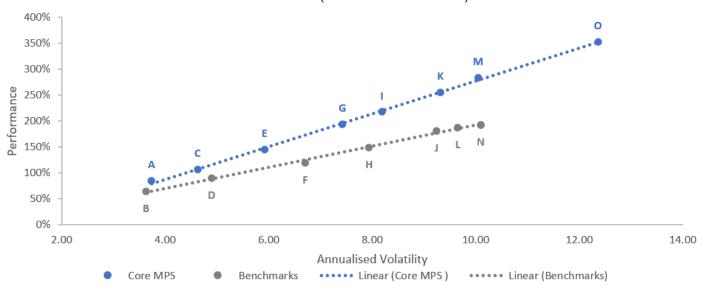
Core MPS Ratios from Start of Data (01/11/2008 to 30/09/2021)

	Alpha	%	Beta	%	Downside Risk	%	Info. Ratio Rel.	%	Jensens Alpha	%	Max Drawdown	%	Max Loss	%	r2	%	Sharpe	%	Sortino	%	Tracking Error	%	Treynor	%	Volatility	%
Portfolio 1	1.24	5	0.89	10	4.79	5	0.40	20	1.01	10	-8.02	30	-8.02	30	0.88	20	0.82	1	0.79	10	1.66	1	4.25	5	4.62	5
Portfolio 2	1.70	7	0.86	14	6.11	7	0.56	5	1.43	12	-10.53	14	-10.53	17	0.96	1	0.88	1	0.85	5	1.56	1	6.01	7	5.92	7
Portfolio 4	1.97	11	0.87	15	8.00	4	0.50	11	1.71	14	-13.36	22	-13.36	23	0.97	2	0.90	4	0.92	6	1.92	1	8.44	11	8.19	4
Portfolio 6	2.33	17	0.98	34	9.94	21	1.09	2	2.28	18	-15.01	18	-15.01	21	0.96	2	0.89	7	0.90	5	1.94	1	9.18	15	10.05	25
Portfolio 8	1.89	26	1.20	81	12.43	55	1.11	1	2.29	17	-19.42	68	-19.42	70	0.96	4	0.84	12	0.84	12	3.10	17	8.66	25	12.36	70

Quartiles Key: Colour code explanation of squares in tables representing the quartiles.

1st 2nd 3rd 4th

Core MPS Risk/Return Profiles from Start of Data (01/11/2008 to 30/09/2021)



Key	Portfolio	Performance	Volatility
А	Portfolio 0	83.94%	3.74
В	30/70 Comp. Mny Mrkt & IA Mixed 0-35%	63.91%	3.63
С	Portfolio 1	106.44%	4.62
D	IA Mixed Investment 0-35%	89.36%	4.90
E	Portfolio 2	145.20%	5.92
F	IA Mixed Investment 20-60%	118.99%	6.70
G	Portfolio 3	193.23%	7.42
Н	50/50 IA Mixed 40-85% & 20-60%	148.14%	7.94
I	Portfolio 4	217.23%	8.19
J	IA Mixed Investment 40-85%	180.70%	9.24
К	Portfolio 5	254.62%	9.32
L	50/50 IA Mixed 40-85% & Flexible	186.74%	9.65
М	Portfolio 6	283.45%	10.05
N	IA Flexible Investment	192.76%	10.09
0	Portfolio 8	352.64%	12.36
N	IA Flexible Investment	192.76%	10.09

Outperformance

A blue filled box indicates outperformance.

The Core MPS past performance figures include simulated performance to 01/11/2018. Past performance is not a reliable indicator of future performance, please refer to our important information on the back page for a full list of risk warnings.



This communication is designed for professional financial advisers only and is not approved for direct marketing with individual clients. It does not purport to be all-inclusive or contain all of the information which a proposed investor may require in order to make a decision as to whether to invest in the portfolio. Nothing in this document constitutes a recommendation suitable or appropriate to a recipient's individual circumstances or otherwise constitutes a personal recommendation. Past performance is no guarantee of future performance. The performance of the IBOSS PMS portfolios is not a guide to the potential performance of the MPS discretionary model portfolios. The value of an investment and the income from it can fall as well as rise and investors may get back less than they invested.

Quoted yields are based on the 12 months distributions by the funds in the portfolios and are not guaranteed. Risk factors should be taken into account and understood including (but not limited to) currency movements, market risk, liquidity risk, concentration risk, lack of certainty risk, inflation risk, performance risk, local market risk and credit risk.

It is the responsibility of the Financial Adviser to ensure they are satisfied with the research undertaken by IBOSS Asset Management Limited in relation to the investments included within each model portfolio of the discretionary MPS. Copies of which are available on written request.

Data is provided by Financial Express (FE). Care has been taken to ensure that the information is correct but FE neither warrants, neither represents nor guarantees the contents of the information, nor does it accept any responsibility for errors, inaccuracies, omissions or any inconsistencies herein. Please note FE data should only be given to retail clients if the IFA firm has the relevant licence with FE.

The Core Managed Portfolio Service (Core MPS) past performance figures include simulated performance to 01/11/2018.

Managed Portfolio Service performance is produced using the preferred share classes, this may differ from platform to platform and is shown net of fund fees only, they do not incorporate platform costs, adviser's client fee or DFM service charge.

IBOSS Asset Management is authorised and regulated by the Financial Conduct Authority. Financial Services Register Number 697866.

IBOSS Limited (Portfolio Management Service) is a non-regulated organisation and provides model portfolio research and outsourced white labelling administration service to support IFA firms, it is owned by the same Group, METNOR Group Holding Limited who own IBOSS Asset Management Limited.

Registered Office is the same: 2 Sceptre House, Hornbeam Square North, Harrogate, HG2 8PB. Registered in England No: 6427223.

CONTACT INFORMATION

IAM 307.10.21

IBOSS Asset Management 2 Sceptre House Hornbeam Square North Harrogate, North Yorkshire HG2 8PB

Office: 01423 878840 Email: enquiries@ibossltd.co.uk Website: www.ibossam.com

Tracey Atkin: tracey@ibossltd.co.uk / 07719 327524 **Kevin Morrison:** kevin@ibossltd.co.uk / 07891 814345

Business Development Team

Tanya Strand:

tanya@ibossltd.co.uk / 07902 307277