IBOSS

QUILTER PMS PERFORMANCE UPDATE

FOR PROFESSIONAL FINANCIAL ADVISERS ONLY

Quilter PMS Cumulative Performance (data to 31/08/2022)

Outperformance	Year to Date	1 Year	3 Year	5 Year	7 Year	10 Year	Start Date (01/11/2008)
Portfolio Equity	-8.42	-8.11	18.46	28.43	80.53	144.02	327.66
IA Flexible Investment	-6.93	-5.90	14.44	22.19	55.19	92.02	178.60
Portfolio Income	-4.75	-3.70	8.59	14.88	41.39	75.26	161.84
IA Mixed Investment 40-85%	-7.77	-6.55	11.28	19.96	49.37	85.79	165.95
Portfolio Ethical	-10.54	-10.36	9.83	20.11	48.02	93.18	180.56
IA Mixed Investment 40-85%	-7.77	-6.55	11.28	19.96	49.37	85.79	165.95

Quilter PMS Discrete Performance

Outperformance	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021
Portfolio Equity	33.99	20.78	-10.10	15.30	17.88	6.07	8.17	16.29	18.72	-8.37	19.21	11.22	11.35
IA Flexible Investment	24.03	14.57	-8.73	10.13	14.54	4.89	1.99	13.82	11.21	-6.72	15.66	6.70	11.30
Portfolio Income	17.18	10.89	-0.55	10.98	12.48	6.13	3.28	10.17	10.51	-5.32	12.72	2.70	8.32
IA Mixed Investment 40-85%	20.12	12.29	-5.51	9.97	14.47	4.87	2.66	12.87	9.98	-6.11	15.78	5.32	10.94
Portfolio Ethical	18.11	12.65	-3.77	12.16	15.35	5.83	5.19	10.39	11.37	-6.58	20.07	5.80	10.29
IA Mixed Investment 40-85%	20.12	12.29	-5.51	9.97	14.47	4.87	2.66	12.87	9.98	-6.11	15.78	5.32	10.94

Quilter PMS Defensive Characteristic 5 Year Ratios (data to 31/08/2022)

Click here for ratio definitions

Outperformance	Alpha	Beta	Downside Risk	Info. Ratio Rel.	Max Drawdown	Max Loss	Sharpe	Sortino	Volatility	Downside Capture	r2
Portfolio Equity	0.30	1.21	13.07	0.34	-19.42	-19.42	0.25	0.24	12.45	112.40	0.97
IA Flexible Investment	0.00	1.00	11.06	0.00	-15.53	-15.53	0.21	0.19	10.14	100.00	1.00
Portfolio Income	-0.29	0.83	8.67	-0.33	-14.37	-14.37	0.10	0.09	8.52	83.48	0.95
IA Mixed Investment 40-85%	0.00	1.00	11.00	0.00	-15.41	-15.41	0.17	0.16	10.05	100.00	1.00
Portfolio Ethical	0.11	0.98	11.47	0.01	-14.90	-14.90	0.17	0.15	10.07	98.05	0.96
IA Mixed Investment 40-85%	0.00	1.00	11.00	0.00	-15.41	-15.41	0.17	0.16	10.05	100.00	1.00

Past performance is not a reliable indicator of future performance, please refer to our important information on the back page for a full list of risk warnings.

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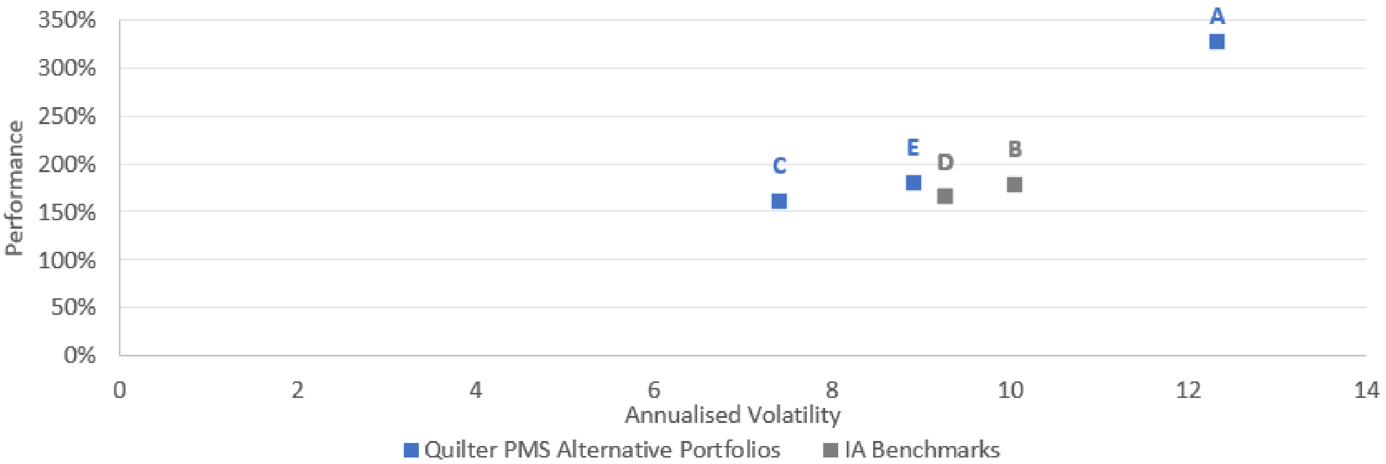
QUILTER PMS Ratios from Start of Data (01/11/2008 to 31/08/2022)

	Alpha	%	Beta	%	Downside Risk	%	Info. Ratio Rel.	%	Jensens Alpha	%	Max Drawdown	%	Max Loss	%	r2	%	Sharpe	%	Sortino	%	Tracking Error	%	Treynor	%	Volatility	%
Portfolio Equity	1.77	23	1.20	85	12.40	71	1.03	1	2.18	12	-19.42	75	-19.42	78	0.96	1	0.74	8	0.73	10	3.07	10	7.54	22	12.32	79
Portfolio Income	1.42	13	0.78	3	7.60	1	-0.04	62	0.98	19	-14.37	23	-14.37	35	0.94	19	0.70	8	0.69	12	2.71	33	6.71	13	7.40	1
Portfolio Ethical	0.85	21	0.93	21	9.00	11	0.18	35	0.72	27	-14.90	26	-14.90	37	0.95	17	0.64	16	0.64	17	2.15	3	6.15	22	8.91	18

Quartiles Key: Colour code explanation of squares in tables representing the quartiles. 1st 2nd 3rd 4th

QUILTER PMS Risk/Return Profiles from Start of Data (01/11/2008 to 31/08/2022)



Key	Portfolio	Performance	Volatility
A	Portfolio Equity	327.66%	12.32
B	IA Flexible Investment	178.60%	10.05
C	Portfolio Income	161.84%	7.40
D	IA Mixed Investment 40-85%	165.95%	9.27
E	Portfolio Ethical	180.56%	8.91
D	IA Mixed Investment 40-85%	165.95%	9.27

Outperformance *A blue filled box indicates outperformance.*

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