

QUILTER PMS PERFORMANCE UPDATE

FOR PROFESSIONAL FINANCIAL ADVISERS ONLY

Quilter PMS Cumulative Performance (data to 31/08/2022)

Outperformance	Year to Date	1 Year	3 Year	5 Year	7 Year	10 Year	Start Date (01/11/2008)
Portfolio 0	-5.75	-5.62	0.50	5.25	16.15	31.64	74.33
30/70 Comp. Mny Mrkt & IA Mixed 0-35%	-6.06	-6.38	-0.83	2.81	12.68	21.95	55.03
Portfolio 1	-6.18	-6.02	2.24	7.75	21.66	42.16	94.39
IA Mixed Investment 0-35%	-8.71	-9.14	-1.62	3.17	17.38	30.00	74.58
Portfolio 2	-7.40	-7.31	5.97	13.33	35.14	64.29	130.24
IA Mixed Investment 20-60%	-7.61	-7.11	5.01	10.44	30.49	52.85	105.98
Portfolio 3	-8.15	-8.09	7.48	15.66	43.81	79.49	174.37
50/50 IA Mixed 40-85% & 20-60%	-7.69	-6.82	8.12	15.14	39.66	68.61	134.26
Portfolio 4	-8.46	-8.41	8.72	17.05	48.79	90.53	196.40
IA Mixed Investment 40-85%	-7.77	-6.55	11.28	19.96	49.37	85.79	165.95
Portfolio 5	-9.12	-9.18	9.79	18.35	55.35	102.84	229.44
50/50 IA Mixed 40-85% & Flexible	-7.35	-6.22	12.85	21.07	52.26	88.90	172.28
Portfolio 6	-9.02	-9.16	11.24	20.14	59.54	111.43	256.67
IA Flexible Investment	-6.93	-5.90	14.44	22.19	55.19	92.02	178.60

Quilter PMS Discrete Performance

Outperformance	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021
Portfolio 0	14.30	7.20	1.33	7.54	6.62	3.07	2.06	4.66	5.21	-2.46	7.38	2.11	3.30
30/70 Comp. Mny Mrkt & IA Mixed 0-35%	9.42	6.25	1.15	5.03	3.46	3.39	0.31	5.95	3.40	-2.23	6.23	2.87	1.95
Portfolio 1	14.93	8.25	0.75	8.40	9.06	3.25	3.03	5.67	6.48	-2.78	8.54	3.00	4.28
IA Mixed Investment 0-35%	11.71	7.77	1.38	6.22	4.20	4.84	0.38	8.47	4.84	-3.35	8.70	3.90	2.84
Portfolio 2	13.97	9.85	-0.88	9.48	10.70	5.11	3.96	8.52	9.22	-3.55	11.21	5.65	6.00
IA Mixed Investment 20-60%	15.90	8.56	-1.89	8.35	8.85	4.85	1.21	10.32	7.16	-5.10	11.84	3.51	7.20
Portfolio 3	21.41	12.90	-2.83	11.54	12.20	5.45	4.63	10.46	11.86	-4.46	12.89	6.75	6.85
50/50 IA Mixed 40-85% & 20-60%	18.00	10.43	-3.72	9.16	11.64	4.86	1.94	11.60	8.56	-5.60	13.80	4.42	9.06
Portfolio 4	23.69	14.42	-4.42	12.31	14.30	5.52	5.22	11.25	13.21	-5.17	13.96	7.41	7.49
IA Mixed Investment 40-85%	20.12	12.29	-5.51	9.97	14.47	4.87	2.66	12.87	9.98	-6.11	15.78	5.32	10.94
Portfolio 5	27.20	16.24	-6.02	13.73	15.51	5.76	5.70	12.98	14.87	-5.68	14.86	8.32	8.04
50/50 IA Mixed 40-85% & Flexible	22.07	13.44	-7.13	10.05	14.51	4.88	2.33	13.34	10.59	-6.41	15.72	6.01	11.12
Portfolio 6	31.08	17.87	-7.27	14.41	16.01	6.01	6.66	13.50	15.18	-6.01	15.72	9.13	8.34
IA Flexible Investment	24.03	14.57	-8.73	10.13	14.54	4.89	1.99	13.82	11.21	-6.72	15.66	6.70	11.30

Quilter PMS Defensive Characteristic 5 Year Ratios (data to 31/08/2022)

[Click here for ratio definitions](#)

Outperformance	Alpha	Beta	Downside Risk	Info. Ratio Rel.	Max Drawdown	Max Loss	Sharpe	Sortino	Volatility	Downside Capture	r2
Portfolio 0	0.39	1.17	5.25	0.46	-7.36	-7.36	0.00	-0.19	4.61	112.43	0.97
30/70 Comp. Mny Mrkt & IA Mixed 0-35%	0.00	1.00	4.65	0.00	-7.04	-6.00	0.00	-0.31	3.89	100.00	1.00
Portfolio 1	0.91	0.94	6.02	0.82	-8.47	-8.47	0.00	-0.08	5.35	90.39	0.96
IA Mixed Investment 0-35%	0.00	1.00	6.75	0.00	-10.00	-8.59	0.00	-0.20	5.58	100.00	1.00
Portfolio 2	0.68	0.91	7.47	0.40	-11.07	-11.07	0.07	0.07	7.19	90.64	0.98
IA Mixed Investment 20-60%	0.00	1.00	8.72	0.00	-12.89	-12.89	0.00	0.00	7.86	100.00	1.00
Portfolio 3	0.28	0.92	8.45	0.07	-12.94	-12.94	0.11	0.11	8.31	91.60	0.98
50/50 IA Mixed 40-85% & 20-60%	0.00	1.00	9.63	0.00	-14.15	-14.15	0.10	0.09	8.92	100.00	1.00
Portfolio 4	-0.09	0.88	9.17	-0.26	-13.80	-13.80	0.13	0.13	8.91	87.98	0.98
IA Mixed Investment 40-85%	0.00	1.00	11.00	0.00	-15.41	-15.41	0.17	0.16	10.05	100.00	1.00
Portfolio 5	-0.27	0.95	10.22	-0.28	-14.92	-14.92	0.15	0.14	9.67	93.24	0.97
50/50 IA Mixed 40-85% & Flexible	0.00	1.00	11.23	0.00	-15.47	-15.47	0.19	0.17	10.08	100.00	1.00
Portfolio 6	-0.26	0.98	10.77	-0.21	-15.41	-15.41	0.17	0.16	10.08	96.12	0.97
IA Flexible Investment	0.00	1.00	11.06	0.00	-15.53	-15.53	0.21	0.19	10.14	100.00	1.00

Past performance is not a reliable indicator of future performance, please refer to our important information on the back page for a full list of risk warnings. For historic life styled performance please contact a member of the IBOSS team.

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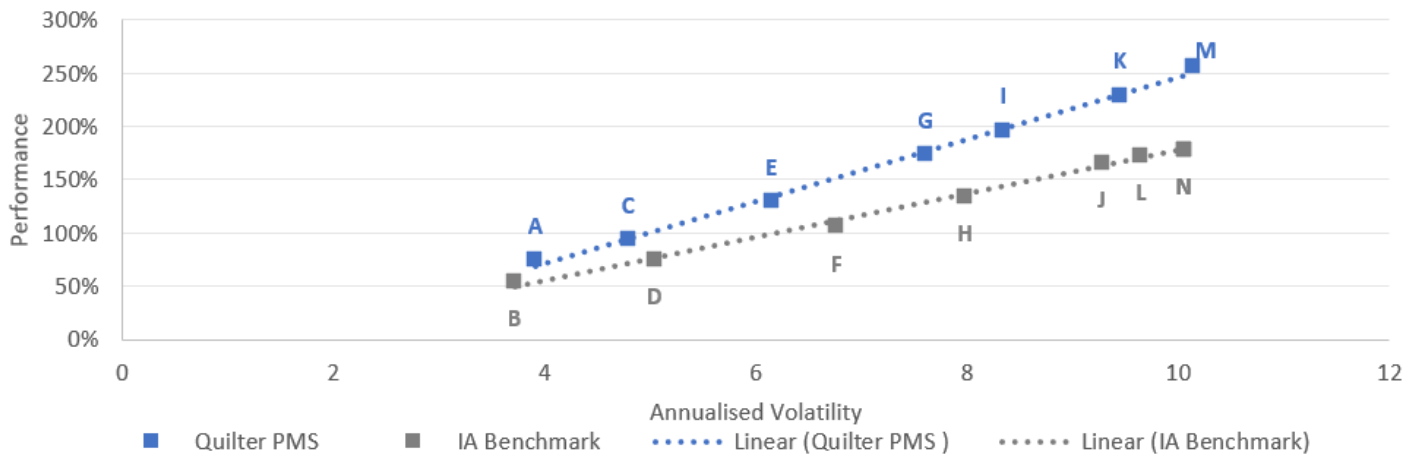
Quilter PMS Ratios from Start of Data (01/11/2008 to 31/08/2022)

	Alpha	%	Beta	%	Downside Risk	%	Info. Ratio Rel.	%	Jensens Alpha	%	Max Drawdown	%	Max Loss	%	r2	%	Sharpe	%	Sortino	%	Tracking Error	%	Treynor	%	Volatility	%
Portfolio 1	1.20	3	0.90	24	5.05	3	0.48	6	0.99	6	-8.47	16	-8.47	35	0.89	5	0.61	1	0.58	1	1.64	1	3.25	3	4.79	5
Portfolio 2	1.37	9	0.89	20	6.39	11	0.56	4	1.15	13	-11.07	16	-11.07	24	0.96	1	0.69	3	0.66	7	1.44	1	4.73	8	6.14	11
Portfolio 4	1.58	9	0.88	15	8.29	4	0.42	12	1.35	12	-13.80	12	-13.80	22	0.97	1	0.74	4	0.74	4	1.86	1	6.97	9	8.34	4
Portfolio 6	1.90	21	0.99	51	10.14	39	0.92	1	1.88	18	-15.41	18	-15.41	44	0.96	2	0.75	5	0.75	8	1.95	1	7.71	20	10.14	21

Quartiles Key: Colour code explanation of squares in tables representing the quartiles.



Quilter PMS Risk/Return Profiles from Start of Data (01/11/2008 to 31/08/2022)



Key	Portfolio	Performance	Volatility
A	Portfolio 0	74.33%	3.91
B	30/70 Comp. Mny Mrkt & IA Mixed 0-35%	55.03%	3.71
C	Portfolio 1	94.39%	4.79
D	IA Mixed Investment 0-35%	74.58%	5.04
E	Portfolio 2	130.24%	6.14
F	IA Mixed Investment 20-60%	105.98%	6.76
G	Portfolio 3	174.37%	7.61
H	50/50 IA Mixed 40-85% & 20-60%	134.26%	7.98
I	Portfolio 4	196.40%	8.34
J	IA Mixed Investment 40-85%	165.95%	9.27
K	Portfolio 5	229.44%	9.45
L	50/50 IA Mixed 40-85% & Flexible	172.28%	9.65
M	Portfolio 6	256.67%	10.14
N	IA Flexible Investment	178.60%	10.05

Outperformance

A blue filled box indicates outperformance.

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