QUILTER PMS PERFORMANCE UPDATE

FOR PROFESSIONAL FINANCIAL ADVISERS ONLY

Quilter PMS Cumulative Performance (data to 31/10/2022)

Outperformance	Year to Date	1 Year	3 Year	5 Year	7 Year	10 Year	Start Date (01/11/2008)
Portfolio Equity	-14.12	-12.53	11.32	17.73	64.42	123.24	301.03
IA Flexible Investment	-11.12	-9.86	9.57	15.07	45.00	80.44	166.08
Portfolio Income	-9.01	-7.05	3.57	8.79	32.98	64.93	150.12
IA Mixed Investment 40-85%	-12.03	-10.46	6.33	12.92	39.43	74.52	153.67
Portfolio Ethical	-14.56	-12.97	3.85	13.15	39.82	80.57	167.96
IA Mixed Investment 40-85%	-12.03	-10.46	6.33	12.92	39.43	74.52	153.67

Quilter PMS Discrete Performance

Outperformance	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021
Portfolio Equity	33.99	20.78	-10.10	15.30	17.88	6.07	8.17	16.29	18.72	-8.37	19.21	11.22	11.35
IA Flexible Investment	24.03	14.57	-8.73	10.13	14.54	4.89	1.99	13.82	11.21	-6.72	15.66	6.70	11.30
Portfolio Income	17.18	10.89	-0.55	10.98	12.48	6.13	3.28	10.17	10.51	-5.32	12.72	2.70	8.32
IA Mixed Investment 40-85%	20.12	12.29	-5.51	9.97	14.47	4.87	2.66	12.87	9.98	-6.11	15.78	5.32	10.94
Portfolio Ethical	18.11	12.65	-3.77	12.16	15.35	5.83	5.19	10.39	11.37	-6.58	20.07	5.80	10.29
IA Mixed Investment 40-85%	20.12	12.29	-5.51	9.97	14.47	4.87	2.66	12.87	9.98	-6.11	15.78	5.32	10.94

Quilter PMS Defensive Characteristic 5 Year Ratios (data to 31/10/2022)

Click here for ratio definitions

Outperformance	Alpha	Beta	Downside Risk	Info. Ratio Rel.	Max Drawdown	Max Loss	Sharpe	Sortino	Volatility	Downside Capture	r2
Portfolio Equity	0.01	1.22	13.48	0.15	-19.42	-19.42	0.10	0.10	12.71	113.33	0.97
IA Flexible Investment	0.00	1.00	11.27	0.00	-15.53	-15.53	0.08	0.08	10.31	100.00	1.00
Portfolio Income	-0.40	0.84	9.23	-0.29	-14.37	-14.37	0.00	-0.03	8.80	84.85	0.95
IA Mixed Investment 40-85%	0.00	1.00	11.53	0.00	-15.41	-15.41	0.04	0.04	10.29	100.00	1.00
Portfolio Ethical	0.08	0.99	12.25	0.02	-15.97	-14.90	0.05	0.04	10.46	100.04	0.96
IA Mixed Investment 40-85%	0.00	1.00	11.53	0.00	-15.41	-15.41	0.04	0.04	10.29	100.00	1.00

Past performance is not a reliable indicator of future performance, please refer to our important information on the back page for a full list of risk warnings.

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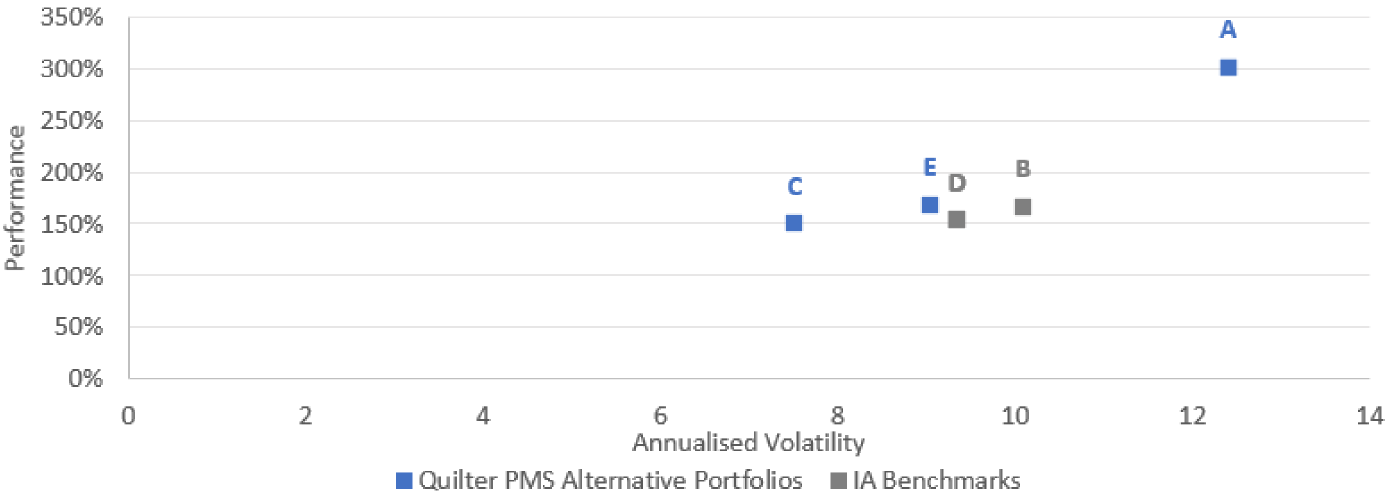
QUILTER PMS Ratios from Start of Data (01/11/2008 to 31/10/2022)

	Alpha	%	Beta	%	Downside Risk	%	Info. Ratio Rel.	%	Jensens Alpha	%	Max Drawdown	%	Max Loss	%	r2	%	Sharpe	%	Sortino	%	Tracking Error	%	Treynor	%	Volatility	%
Portfolio Equity	1.66	24	1.21	80	12.52	60	0.96	1	2.08	17	-19.42	62	-19.42	67	0.96	2	0.68	17	0.67	17	3.10	17	6.98	24	12.40	70
Portfolio Income	1.30	25	0.78	5	7.86	2	-0.04	74	0.87	33	-14.37	23	-14.37	35	0.95	23	0.63	19	0.61	23	2.70	34	6.10	24	7.51	2
Portfolio Ethical	0.79	32	0.94	25	9.31	18	0.18	40	0.67	39	-15.97	34	-14.90	38	0.95	20	0.59	28	0.57	29	2.17	8	5.63	33	9.04	20

Quartiles Key: Colour code explanation of squares in tables representing the quartiles. 1st 2nd 3rd 4th

QUILTER PMS Risk/Return Profiles from Start of Data (01/11/2008 to 31/10/2022)



Key	Portfolio	Performance	Volatility
A	Portfolio Equity	301.03%	12.40
B	IA Flexible Investment	166.08%	10.09
C	Portfolio Income	150.12%	7.51
D	IA Mixed Investment 40-85%	153.67%	9.35
E	Portfolio Ethical	167.96%	9.04
D	IA Mixed Investment 40-85%	153.67%	9.35

Outperformance *A blue filled box indicates outperformance.*

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