

INTERACTIVE EVENT PAGE

Get started by scanning the QR code on screen or on the printed agenda

LIVE QUESTIONS

Submit live questions to our speakers at any time.

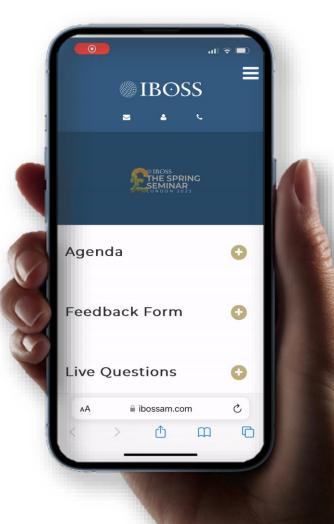
SLIDE DECK

View today's slides close up.

FEEDBACK FORM Share your opinion on today's event.

IBOSS THE SPRING SEMINAR LONDON 2023







IBOSS Performance Update & Market/Macroeconomic Outlook

13.10 | Chris Metcalfe, Chief Investment Officer & Chris Rush, Investment Manager at IBOSS

IBOSS

13.45 | Break (10 mins)

Boots on the Ground in Asia

13.55 | Catherine Yeung, Investment Director at Fidelity International

Rathbones Global Opportunities; Two Decades of Management

14.25 | James Thomson, Fund Manager and Executive Director at Rathbones

Rathbones Look forward

14.55 | Break (10 mins)

Q&A Panel Discussion

15.05 | Chris Metcalfe, Chris Rush, Catherine Yeung & James Thomson

AGENDA THE SPRING SEMINAR 2023

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15.45 (approx.) Drinks & Networking

CPD LEARNING OBJECTIVES



- Update on current market conditions for equities, bonds and their correlation.
- The effects of post COVID re-opening in Asia
- Korean stock market characteristics
- China's policy response and how it impacts markets
- Asian inflation
- The growing importance of China's domestic investor
- Tidal wave of stimulus
- Looking past the peak of global inflation
- Market timing

2023 SO FAR...





2023 SO FAR...



£19BN 4TH FASTEST GROWING DFM PROVIDER



2023 SO FAR...



£1.9BN 4TH FASTEST GROWING DFM PROVIDER BY PERCENTAGE OF ASSETS IN 2022 NEXTWEALTH











MARKET UPDATE HOW DID WE GET HERE?



PERFORMANCE CHARACTERISTICS (MONTHLY) > 30/04/2023



'To beat the relevant benchmark over as many periods as possible, with less than benchmark volatility and lower drawdowns, across all risk ratings'.

Start of Data (01/11/2008)

	Alpha		Beta		Downside Risk		Info Ratio Rel.		Max Drawdown		Max Loss		r2		Return		Sharpe		Sortino		Tracking Error		Treynor		Volatility	
	Value	%	Value	%	Value	%	Value	%	Value	%	Value	%	Value	%	Value	%	Value	%	Value	%	Value	%	Value	%	Value	%
Core MPS Portfolio 1	1.41	6	0.88	24	4.97	1	0.6	1	-9.7	12	-8	18	0.9	12	4.87	18	1.01	1	0.98	1	1.61	1	5.51	6	4.84	6
Core MPS Portfolio 2	1.37	10	0.89	19	6.41	6	0.54	8	-12	15	-11	19	0.96	1	5.99	40	0.96	2	0.94	6	1.49	1	6.76	6	6.22	10
Core MPS Portfolio 4	1.56	11	0.88	15	8.21	7	0.4	15	-14	14	-13	18	0.96	2	7.88	28	0.94	3	0.96	4	1.95	1	8.91	12	8.38	7
Core MPS Portfolio 6	1.86	21	0.99	36	9.82	21	0.86	2	-15	16	-15	26	0.96	4	9.34	31	0.92	11	0.95	7	2.07	2	9.41	17	10.2	21
Core MPS Portfolio 8	1.71	23	1.21	80	12.2	56	0.97	1	-19	62	-19	70	0.96	2	10.7	9	0.87	19	0.88	14	3.17	19	8.87	24	12.3	73

The Core MPS past performance figures include simulated performance to 01/11/2018

Quartiles key:

st

3rd 4th

Sharpe ratio = portfolio return minus the risk free rate divided by the volatility



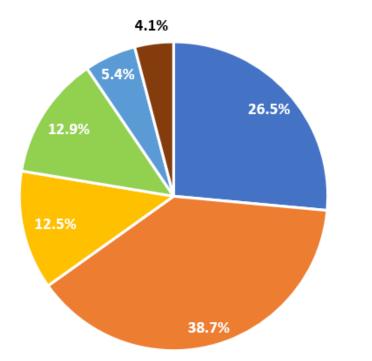
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GEOGRAPHICAL EQUITY ALLOCATION

CORE MPS PORTFOLIO 4 > DATA AT 01/05/2023

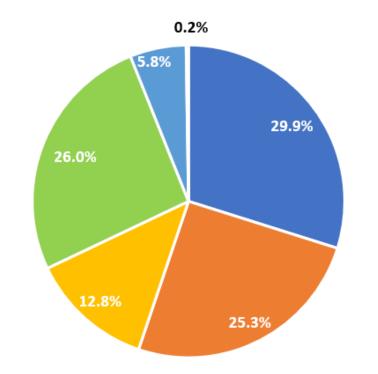




IA MIXED INVESTMENT 40-85% SHARES

UK

- North America
- Europe ex. UK
- Asia Pacific & GEM ex. Japan
- Japan
- Other



MPS CORE 4

UK

- North America
- Europe ex. UK
- Asia Pacific & GEM ex. Japan
- Japan
- Other



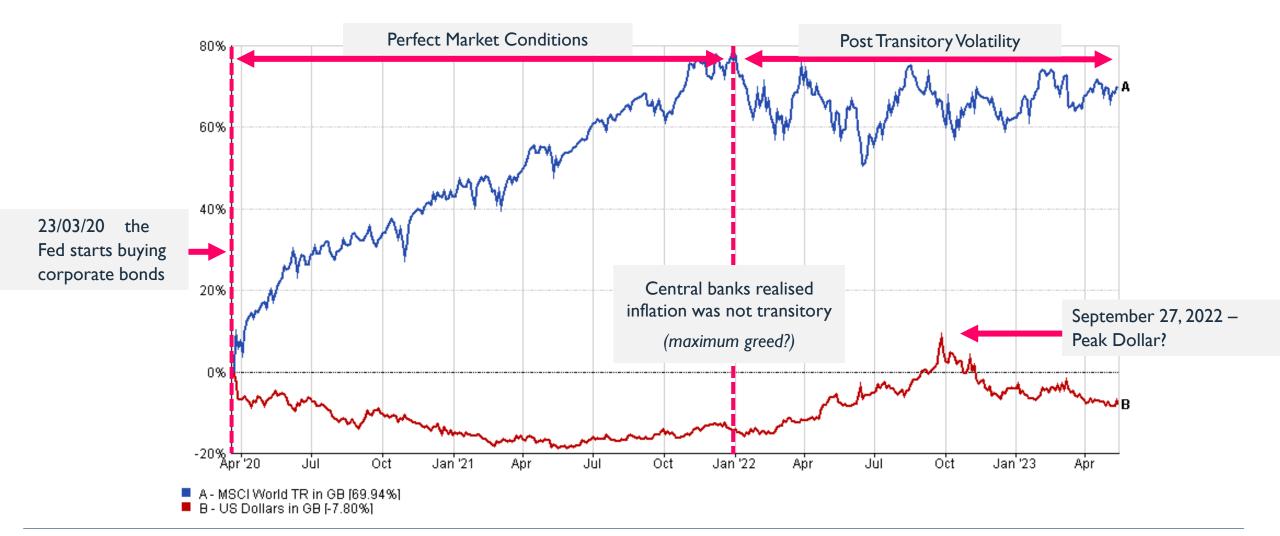
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THE END OF AN ERA?

Source

POST-PANDEMIC CRASH > DATA FROM 23/03/2020 TO 15/05/2023





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Please contact IBOSS for long term data, including since launch and/or 5 years.

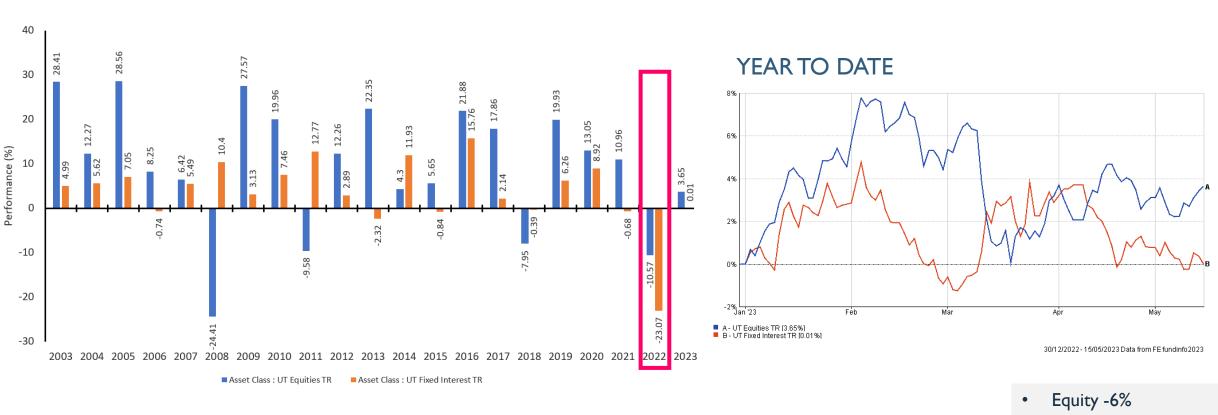
THE RESSURECTION OF THE 60/40 PORTFOLIO?



BONDS & EQUITIES

Source:

2022 AN UNPRECEDENTED TIME > DATA TO 15/05/2023



Fixed Income +5%

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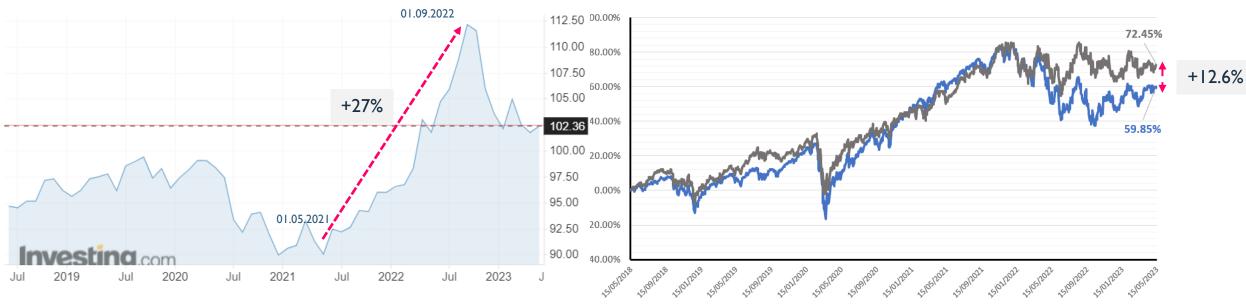
FE fundinfo V Simulated/past performance is not a reliable indicator of future performance, please refer to our important information slide for a full list of risk warnings.

CURRENCY MATTERS



> 5 YEAR DATA TO 15/05/2023





US EQUITY INDEX

US DOLLAR INDEX

— MSCI North America (\$)US Dollar — MSCI North America(£)Pound Sterling



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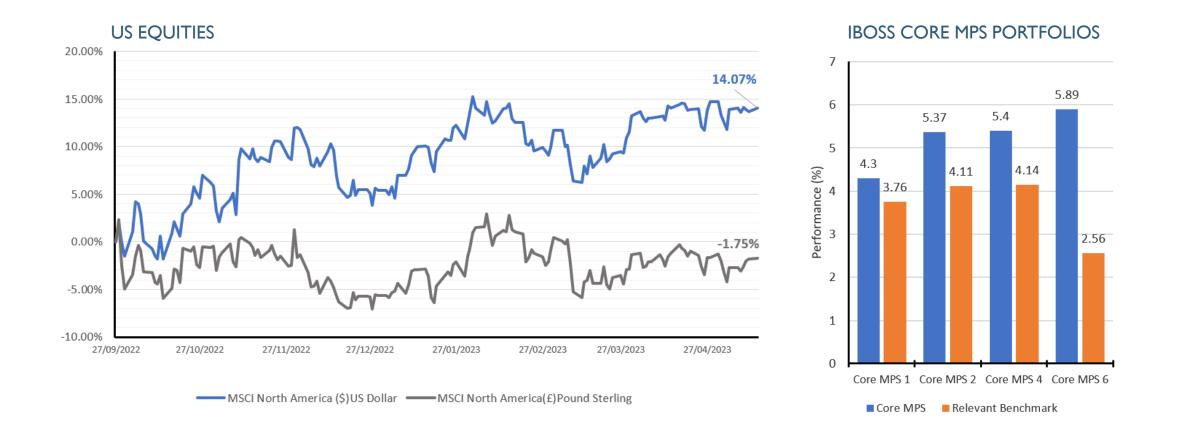
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THE IMPACT OF A WEAKENING DOLLAR

> 27/09/2022 - 15/05/2023





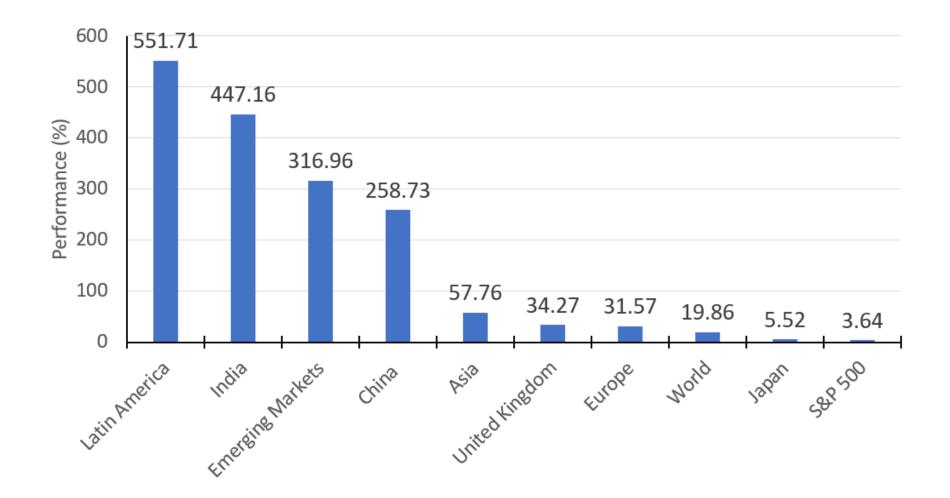
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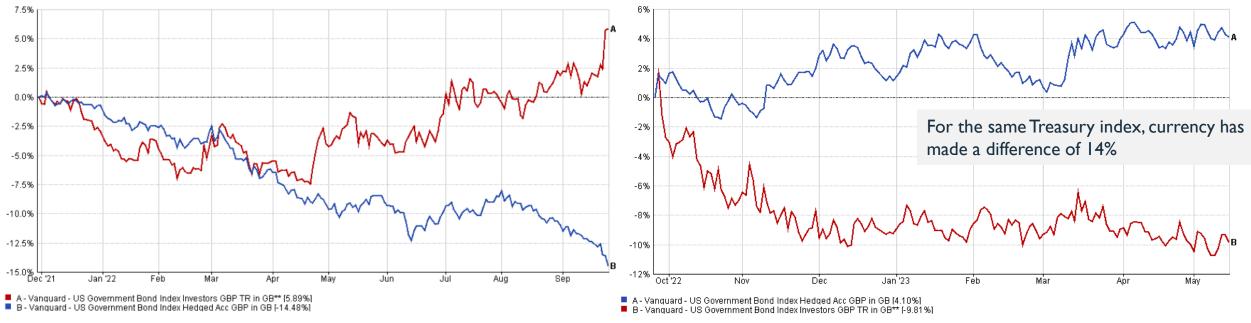
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FIXED INCOME (TREASURYS)

> 30/11/2021 – 26/09/2022 (TOP LEFT) | 27/09/2022 – 15/05/2023 (TOP RIGHT)



27/09/2022 - 15/05/2023 Data from FE fundinfo2023

The infamous budget and the subsequent chaos put a floor under Sterling, the gilt market, and it even extended to the wider global bond market

We do not seek to explicitly add value by buying hedged share classes, but we do try to mitigate some of the extreme shorter-term movements.

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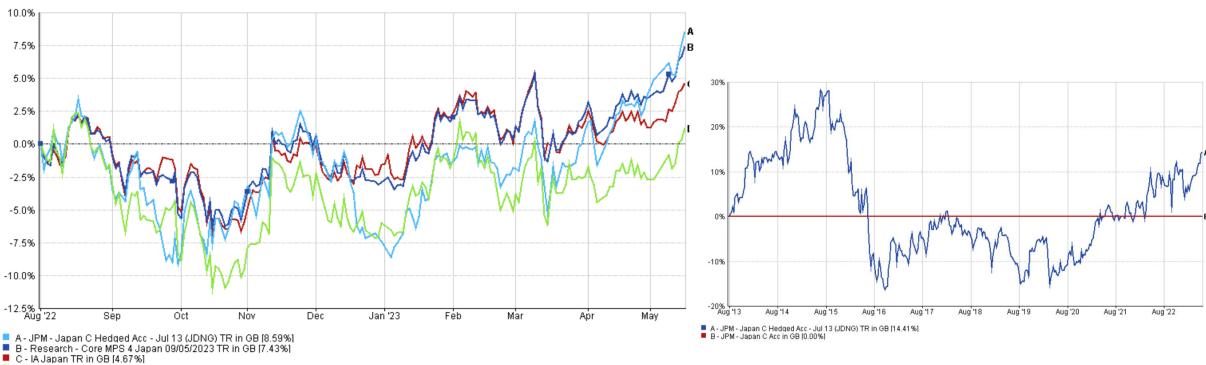
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WHY NOW FOR JAPAN

> 01/08/2022 - 15/05/2023



- D JPM Japan C Acc in GB [1.24%]
- Underappreciated re-opening story •
- Sustainable earnings growth but crucially with a more positive attitude towards shareholders
- Improving corporate governance
- Attractive valuations

Source

Foreign investment in Japanese stocks

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CORE MPS PERFORMANCE



CORE MPS PERFORMANCE UPDATE

UPDATED > 15/05/2023



	Cumulative Performance											Discrete Annual Performance														
	\$ Weak	China Opens	1 Year	Post Transit	3 Year	5 Year	6 Year	8 Year	10 Year	12 Year	Start of Data	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023
Portfolio 0	4.1	3.8	-0.4	-4.1	4.7	4.6	7.7	16.7	24.3	39.9	77.3	14.3	7.2	1.3	7.5	6.6	3.1	2.5	5.0	5.2	-2.5	7.3	1.9	3.3	-6.3	1.8
Benchmark	3.3	3.1	-1.0	-5.4	2.2	3.0	4.2	10.9	15.6	26.5	55.6	9.4	6.2	1.1	5.0	3.5	3.4	0.3	6.0	3.4	-2.2	6.2	2.9	2.0	-7.4	1.8
Portfolio 1	4.3	4.3	-0.2	-4.2	7.0	6.8	10.6	22.4	32.6	51.4	98.5	14.9	8.3	0.7	8.4	9.1	3.3	3.6	6.1	6.6	-2.8	8.6	2.8	4.3	-6.9	2.0
Benchmark	3.7	3.7	-2.5	-8.7	1.9	2.5	4.1	13.6	20.4	34.7	73.8	11.7	7.8	1.4	6.2	4.2	4.8	0.4	8.5	4.8	-3.3	8.7	3.9	2.8	-10.9	1.9
Portfolio 2	5.4	5.7	0.6	-4.5	12.8	11.8	18.3	33.9	49.1	72.5	134.1	14.0	9.9	-0.9	9.5	10.7	5.1	4.5	7.7	9.6	-3.5	11.3	5.5	6.0	-8.2	2.6
Benchmark	4.1	4.7	-0.5	-6.3	12.6	8.9	12.4	25.3	37.3	55.5	106.3	15.9	8.6	-1.9	8.4	8.8	4.9	1.2	10.3	7.2	-5.1	11.8	3.5	7.2	-9.5	2.2
Portfolio 3	5.2	6.1	0.6	-5.4	15.3	13.3	21.4	40.5	57.7	85.5	177.1	21.4	12.9	-2.8	11.5	12.2	5.4	5.0	9.6	12.0	-4.5	13.0	6.6	6.9	-9.2	2.5
Benchmark	4.1	4.9	0.4	-6.2	16.5	12.8	17.7	33.4	48.4	69.5	134.8	18.0	10.4	-3.7	9.2	11.6	4.9	1.9	11.6	8.6	-5.6	13.8	4.4	9.1	-9.8	2.5
Portfolio 4	5.4	6.8	0.9	-5.3	17.1	14.4	23.4	44.5	64.8	95.1	199.5	23.7	14.4	-4.4	12.3	14.3	5.5	5.9	9.9	13.5	-5.2	14.0	7.2	7.5	-9.5	2.7
Benchmark	4.1	5.2	1.3	-6.0	20.4	16.7	23.2	41.9	60.2	84.6	166.9	20.1	12.3	-5.5	10.0	14.5	4.9	2.7	12.9	10.0	-6.1	15.8	5.3	10.9	-10.0	2.9
Portfolio 5	5.7	7.3	1.2	-5.9	19.1	15.6	25.7	49.6	71.5	105.8	232.8	27.2	16.2	-6.0	13.7	15.5	5.8	6.4	11.4	15.1	-5.7	14.9	8.2	8.0	-10.1	2.8
Benchmark	3.3	4.9	1.5	-5.9	21.6	17.4	24.4	43.6	61.8	84.4	172.6	22.1	13.4	-7.1	10.0	14.5	4.9	2.3	13.3	10.6	-6.4	15.7	6.0	11.1	-9.5	2.5
Portfolio 6	5.9	7.8	2.0	-5.4	21.1	17.4	27.9	54.2	77.7	114.1	261.6	31.1	17.9	-7.3	14.4	16.0	6.0	7.3	12.2	15.5	-6.0	15.7	8.7	8.4	-9.8	2.9
Benchmark	2.6	4.6	1.7	-5.8	22.8	18.1	25.6	45.4	63.4	84.1	178.3	24.0	14.6	-8.7	10.1	14.5	4.9	2.0	13.8	11.2	-6.7	15.7	6.7	11.3	-9.0	2.1
Portfolio 7	6.1	8.2	2.7	-5.0	24.4	19.6	30.7													16.3	-6.5	16.9	9.4	9.5	-9.8	3.0
Benchmark	2.6	4.6	1.7	-5.8	22.8	18.1	25.6													11.2	-6.7	15.7	6.7	11.3	-9.0	2.1
Portfolio 8	5.8	9.0	3.3	-3.9	32.3	23.6	38.4	72.8	100.4	142.2	333.4	34.0	20.8	-10.1	15.3	17.9	6.1	8.8	14.5	19.3	-8.5	19.1	10.9	11.4	-9.1	2.9
Benchmark	2.6	4.6	1.7	-5.8	22.8	18.1	25.6	45.4	63.4	84.1	178.3	24.0	14.6	-8.7	10.1	14.5	4.9	2.0	13.8	11.2	-6.7	15.7	6.7	11.3	-9.0	2.1

Start Dates: \$ Weak: 27/09/2022, China Opens: 31/10/2022, Post Transit: 30/11/2021

Outperformance A b

A blue filled box indicates outperformance.

The Core MPS performance figures include simulated data to 01/11/2018 (Portfolio 7 to 01/02/2021).

Source:

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IBOSS RANGE HEATMAP – KEY DATES

UPDATED > 15/05/2023

Source:



Key Dates: \$ Weakness: 27/09/2022

IBOSS

China Re-Opens: 31/10/2022

End of Tech Crackdown: 15/03/2022

Post Transitory: 30/11/2021

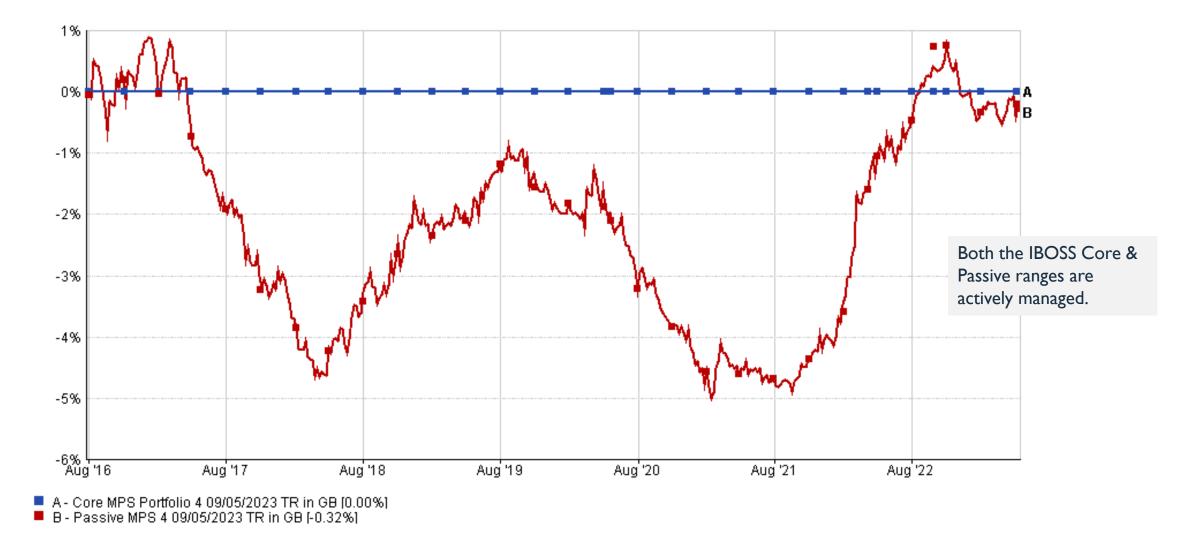


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COREVS. PASSIVE? PASSIVE START OF DATA TO 15/05/2023

Source:



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CURRENT POSITIONING

OVERWEIGHT/UNDERWEIGHT POSITIONS (PORTFOLIO 4 RELATIVE TO BENCHMARK)

IBOSS

OVERWEIGHT





GEM/Asia Equities

Infrastructure



Commodities/ Gold



Japan

UK Equities

US (Value) Equities

UNDERWEIGHT



US (Growth) Equities

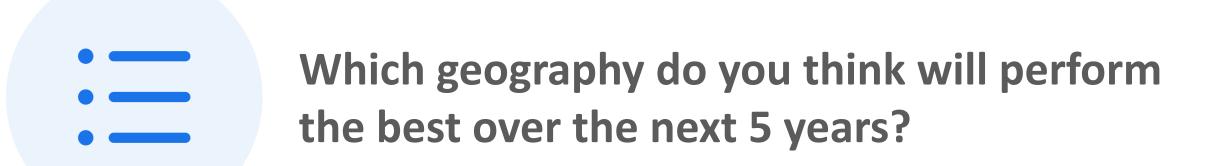


High Yield (Junk) Bonds What worked the best in markets for more than a decade will almost certainly not work the best in the next few years. - The rear-view mirror is one of the biggest threats to investing returns.

DOLL WHICH GEOGRAPHY DO YOU THINK WILL PERFORM THE BEST OVER THE NEXT 5 YEARS?







(i) Start presenting to display the poll results on this slide.

BOOTS ON THE GROUND IN ASIA

CATHERINE YEUNG Investment Director



Navigating Asia...

With the compass now shifting towards China

Catherine Yeung Investment Director, Asia-Pacific Equities

FOR INVESTMENT PROFESSIONALS ONLY

May 2023

While growth is slowing globally, EM and Asia is still bound to lead

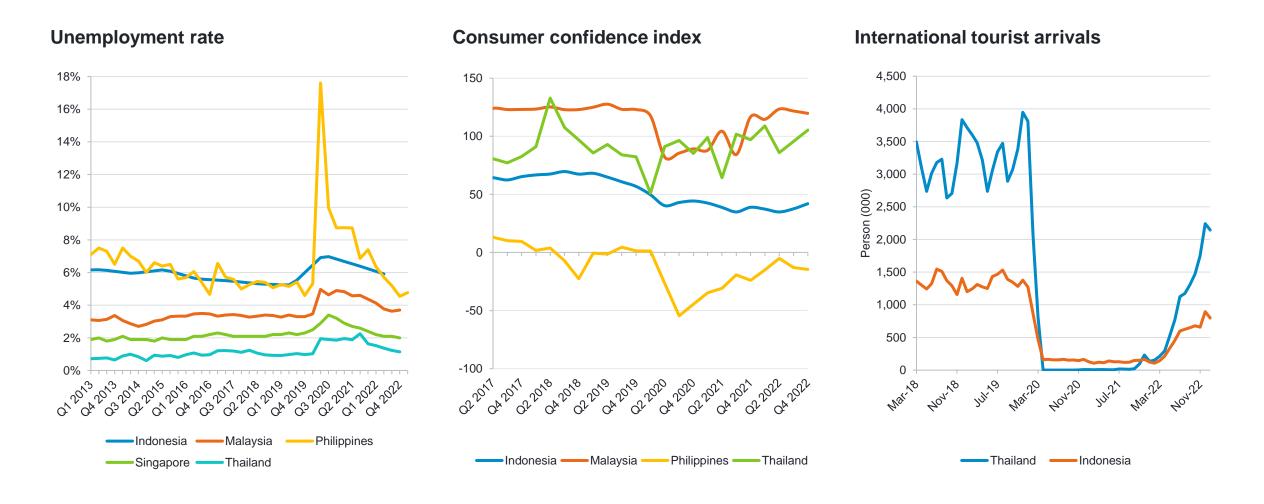
Real GDP 20-year growth forecast vs history



Source: OECD, Fidelity Investments (AART), as at 31 May 2022.



ASEAN: Post COVID re-opening continues to take centre stage



Source: Refinitv Datastream, March 2023.



South Korea in a nutshell

Small country but big achievements

10th Largest economy in the world

GDP Size USDt 2021 Area m sqkm 25.0 18.00 17.1 23.3 16.00 20.0 14.00 17.7 12.00 15.0 10.0 9.7 9.4 10.00 8.00 10.0 6.00 4.9 4.00 3.3 4.2 5.0 3.2 3.1 2.9 2.1 2.0 1.8 1.8 2.00 0.6 0.4 0.4 0.3 0.2 0.1 0.00 0.0 Germany Canada SouthKorea Canada 3t India South Kores Japan RUSSIA RUSSIA Chima JSA France JSA China India Hally Germany France Japan Hall K

With only 0.1% of global land mass!

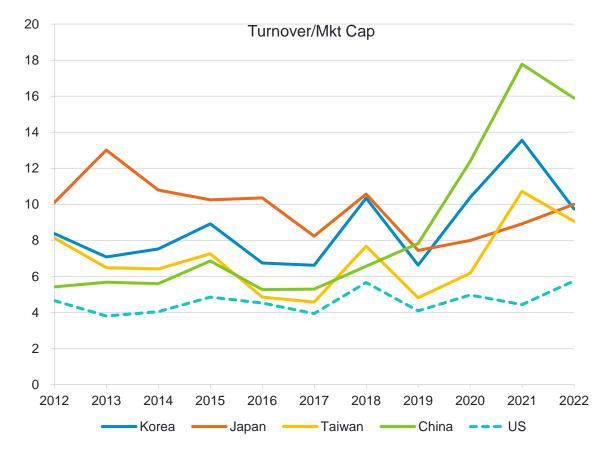
Source: Fidelity International and JPM



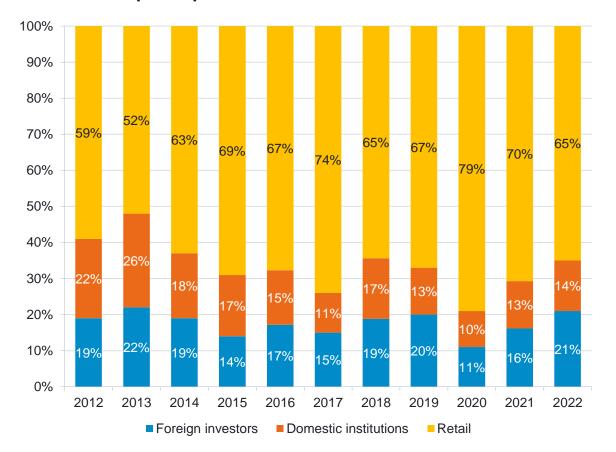
Korean stock market characteristics

Always cheap but high volatility due to big retail participation

High turnover velocity



60-70% retail participation

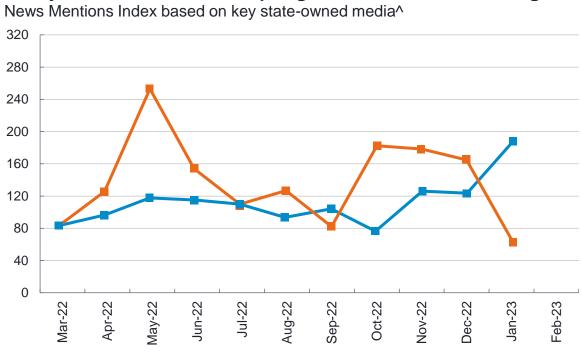


Source: Fidelity International and JPM



China's policy response is all about supporting growth

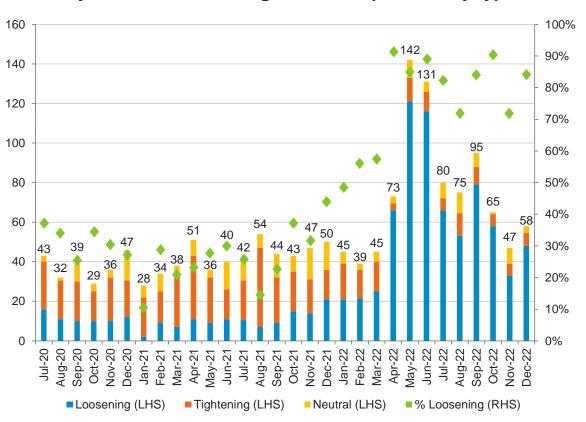
Policymakers have moved away from the country's Zero Covid Policy



Policy tone has turned more pro-growth since the CCP Congress

Economy/markets (reform and opening up or reopening or market or free trade or support POEs or economic development or support growth/economy)

----Ideology/politics (common properity or dual circulation or domestic circulation)



Summary of number of local government policies, by types

Source: Factiva, Goldman Sachs Global Investment Research, Xinhua, People's Daily, China Daily, February 2023.

Source: Fangchan.com, Complied by Gao Hua Securities Research, February 2023.

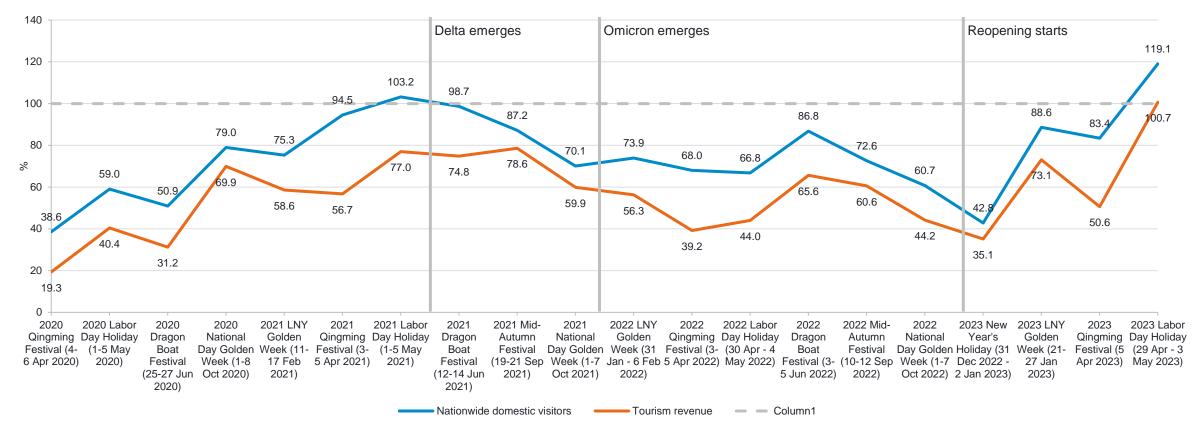


China's recent Labour Day holiday saw a recovery in travel figures

Per person spending remains below the 2019 level

Nationwide domestic visitors and tourism revenue vs pre-pandemic levels

Pre-pandemic levels = 100%

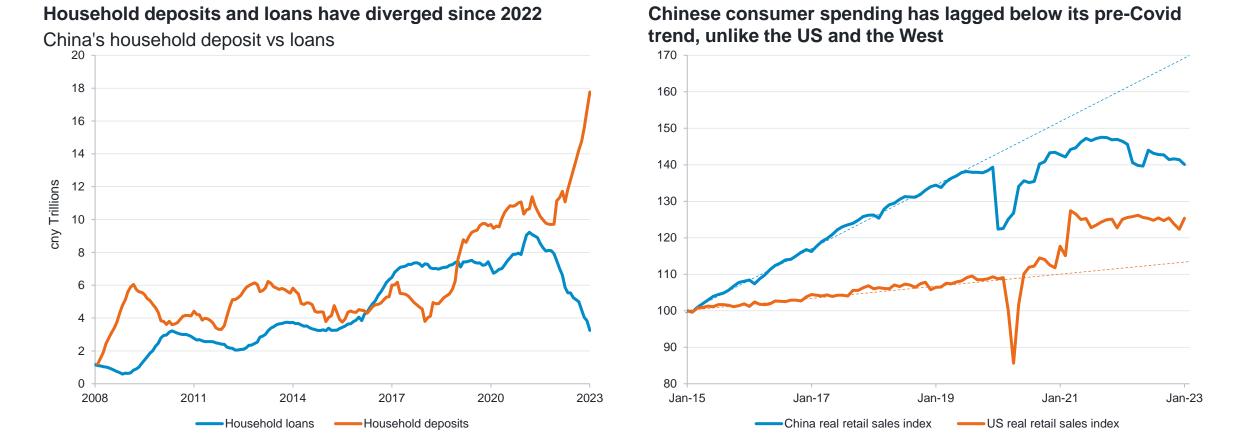




Source: Ministry of Culture and Tourism

Ample room for a gradual - not a V-shaped - consumer recovery

Excess household savings could provide additional support as China continues to re-open

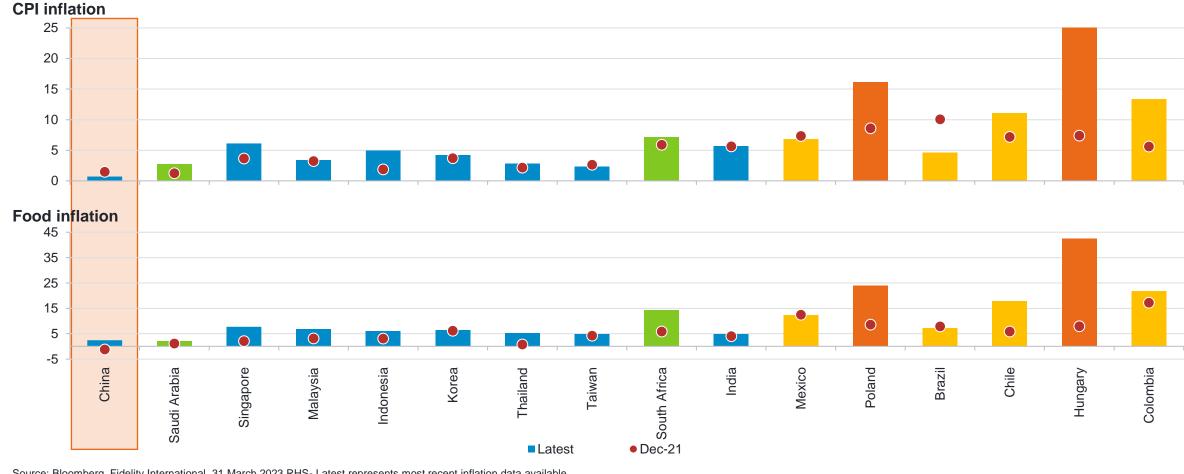


Note: Indices constructed by deflating monthly nominal retail sales by monthly change in CPI. Source: Fidelity International, Bloomberg, March 2023.



Source: Fidelity International, Bloomberg, March 2023.

Asian inflation, especially in China, remains relatively benign



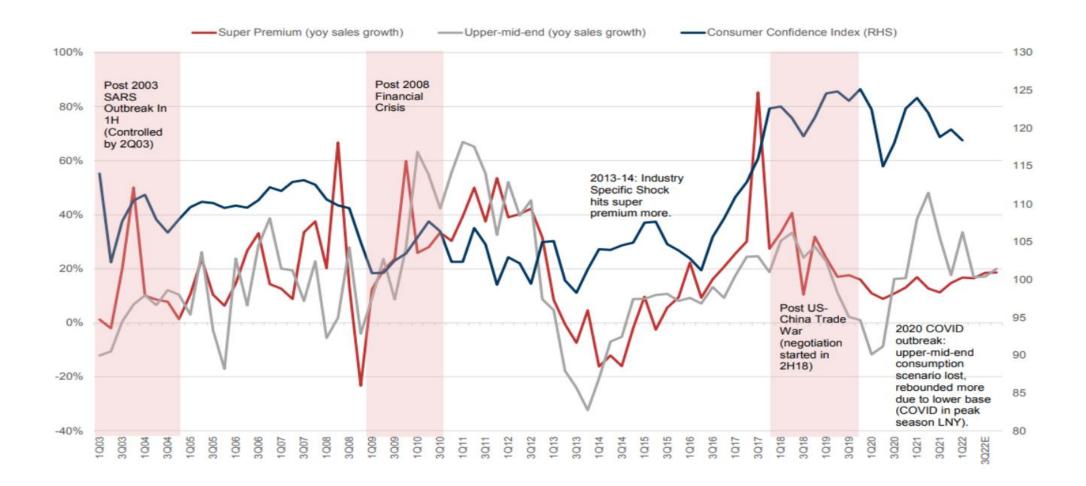
Inflation still a risk, but seems to be plateauing (%)

Source: Bloomberg, Fidelity International, 31 March 2023.RHS- Latest represents most recent inflation data available.





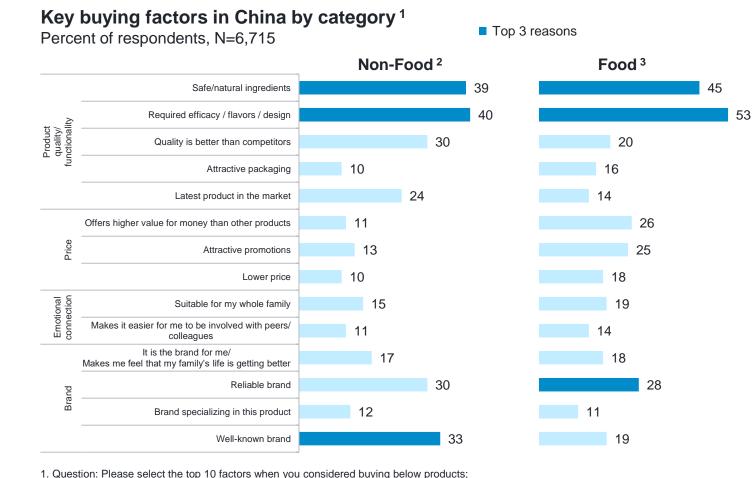
The premiumization trend has been attractive over many different cycles



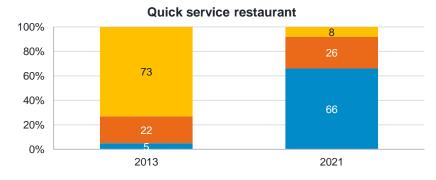
Source: Goldman Sachs Global Investment Research, Gao Hua Securities Research, Aug 2022

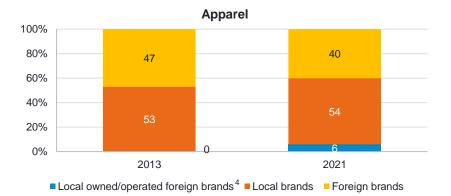


The evolution of consumer behaviour and growing preference for domestic brands



Value share of top 20 brands, by brand Percent





4. Including foreign brands acquired by local players and brands with China entity operated/listed independently

Source: Euromonitor; 2023 McKinsey China Consumer Survey



Source: 2022 McKinsey China Consumer Survey

2. Non-food includes personal care and household care, baby care, apparel;

3. Food includes dairy, food, soft drinks, alcohol

Don't underestimate the growing importance of China's domestic investor





Yuan (CNY) settlements have been increasing over years

The CNY recently overtook the USD to be come the most-used currency in China's cross-border transactions



International Payments in RMB as a percentage of global market share

Source: WIND



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GEMS 2019





RATHBONES GLOBAL OPPORTUNITIES; TWO DECADES OF MANAGEMENT

Rathbones Look forward

James Thomson Fund Manager and Executive Director For professional advisers only Rathbone Unit Trust Management



Rathbone Global Opportunities Fund

Presented by James Thomson, Fund Manager



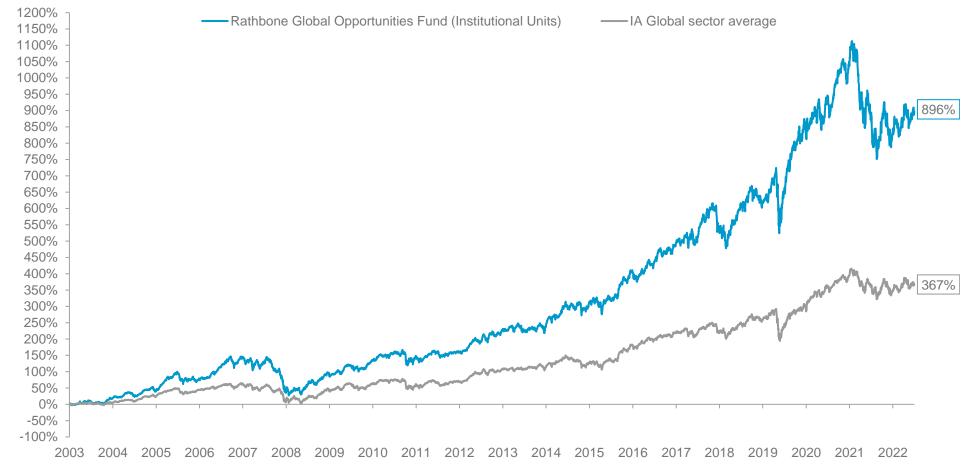


Fund snapshot

- James Thomson 19 year track record; only strategy he manages
- global stock picking fund
- under the radar and out of favour growth companies
- concentrated portfolio, 40-60 stocks
- living breathing investment process the 'secret sauce'
- flexible asset allocation, big bets away from benchmark



Fund performance

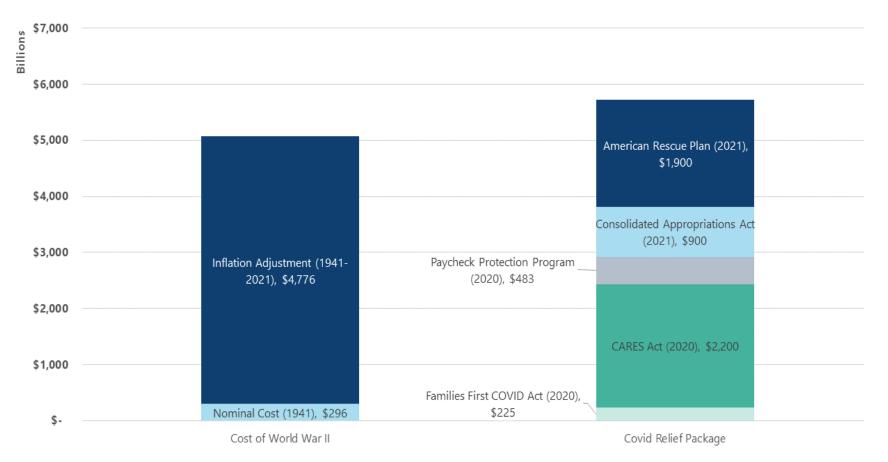


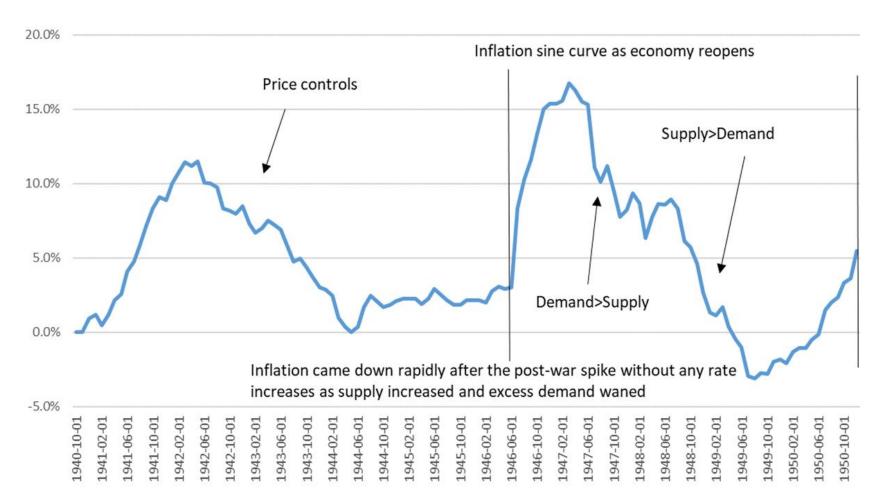
Past performance should not be seen as an indication of future performance.

Source: FE fundinfo. Data as at 30 April 2023 bid to bid net income reinvested in GBP. Performance is a combination of I-class units and R-class units (where I-class was unavailable). I-class units/shares were launched on 1 March 2012. Price performance based upon bid to bid prior to 21 January 2019 and single price (mid) thereafter.

Tidal wave of stimulus

COVID-19 relief spending vs World War II budget

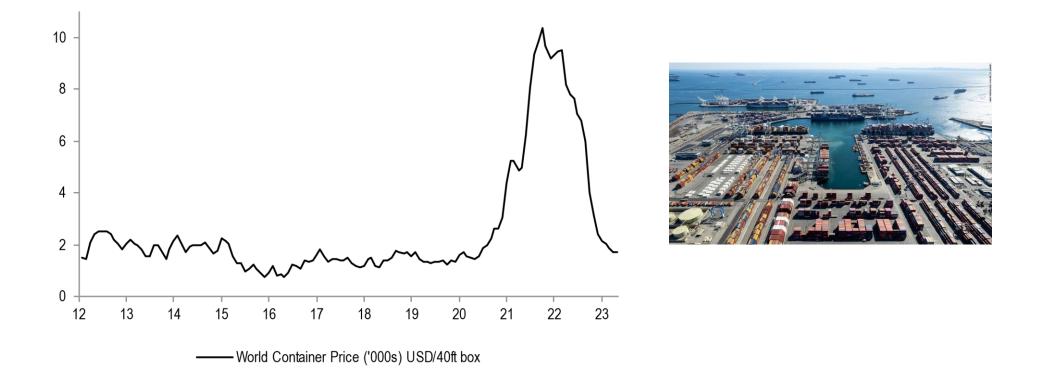




Annual Inflation 1940-1950 - Yield Curve Fixed 1941-1951

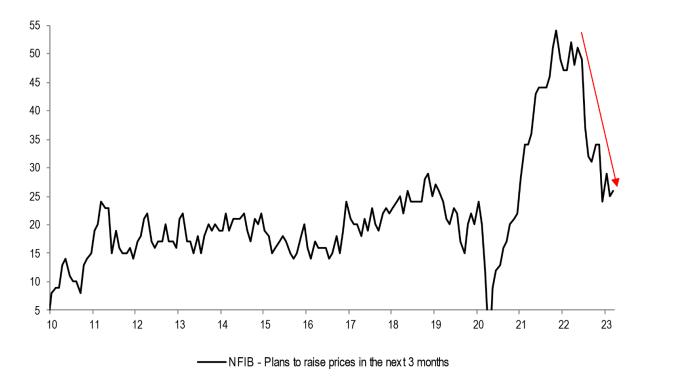
Looking past the peak

Commodities and logistics



Looking past the peak

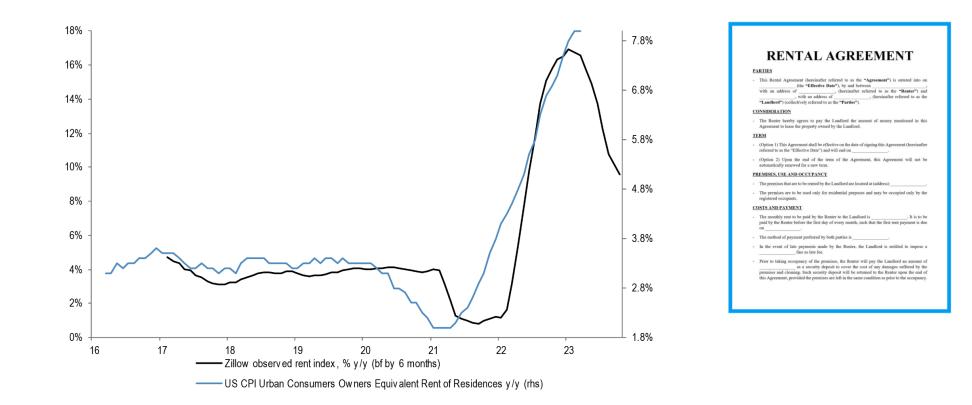
Consumer goods





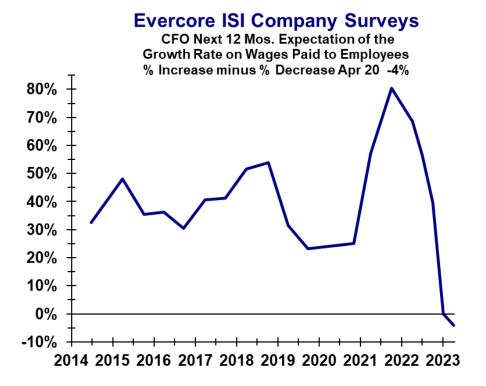
Looking past the peak

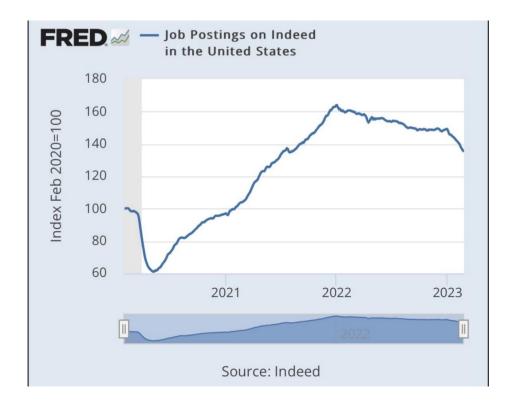
Services and shelter

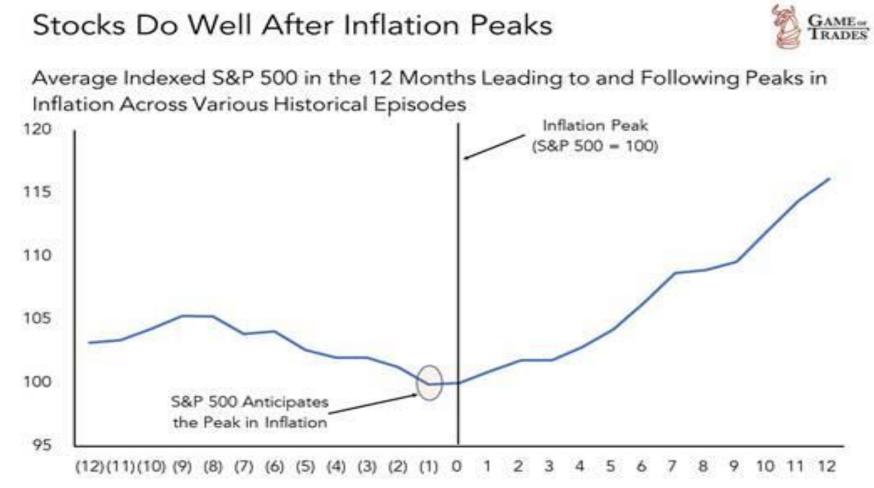


(Hopefully) looking past the peak

Employment and wages







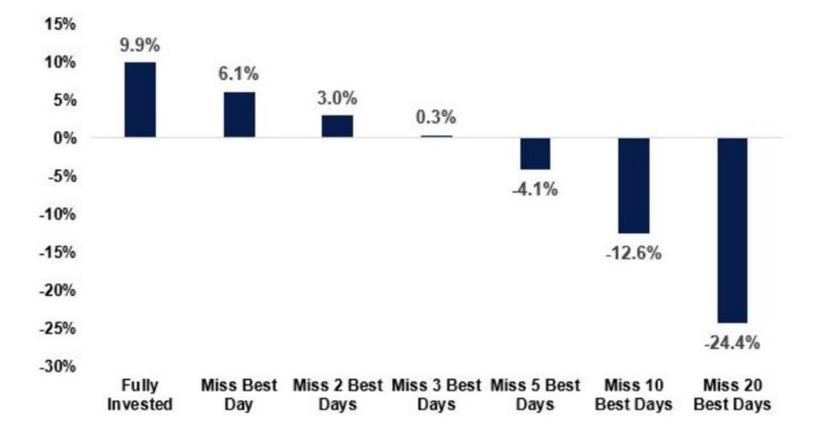
Dates: 1953 Through April 2022

Source: Bureau of Labor Statistics, Game of Trades.

Average of the S&P 500 levels in each of the 12 months prior to and post-peaks in inflation across 18 episodes. S&P 500 = 100 at the peak.

Market timing can be costly

S&P 500 index annualised performance (1990-2021)



Past performance should not be seen as an indication of future performance.

Source: LPL Research, FactSet 4/28/22 (1990-2021 data). Currency: USD.

My favourite children



The House of Arnault

Moët & Chandon Dom Pérignon	Fashion and	Perfumes and Cosmetics			Other Businesses
Mercier Ruinart Veuve Gicquor Ponsardin Canard-Duchöre Ponunery Krug Chandon Estates Cloudy Bay Cape Mentélle Newton MountAdam Hennessy Hine Château d'Yquem	Leather Goods Louis Vuitton Celine Loewe Kanzo Givenchy Christian Dior" Christian Lacroix Marc Jacobs Berluti Fendi Thomas Pink Emilio Pucci Donna Karan	Parfums Christian Dior Parfums Givenchy Guerlain Kenzo Parfums Hard Candy Fresh Bliss Urban Decay Make Up For Ever BeneFit Cosmetics	Selective Retailing DFS Mianti Cruiseline Sephora Le Bon Marché Solstice La Samaritaine	Watches and Jewelry TAG Heuer Montres Christian Dior Ebd Zasith Omas Chaumet Fred joint venture with De Bears	Phillips, de Pury & Luxemboorg Etude Tajan DJ Group Investir Radio Classique La Tribune Jazzman Le Monde de la Musique System TV Connaissance des Arts Art & Auction Sephora.com eLuxury

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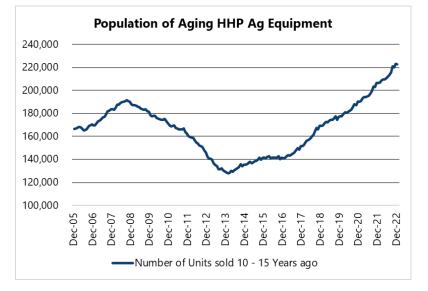


My favourite children

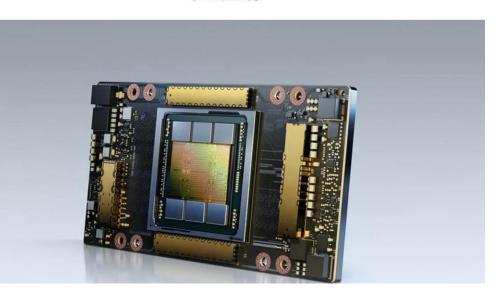


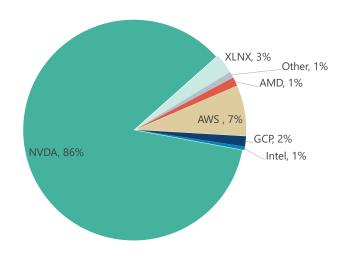






Meet the Nvidia GPU that makes ChatGPT come alive This Nvidia GPU is the power behind ChatGPT By Cleare Allow published 6 days tago





AIRPODS REVENUE VS. TOP TECH COMPANIES



Source: Tech Radar; Liftr Insight, Jefferies. More current and detailed data available by Liftr Insights. Rounding of data may lead to values not equalling 100%

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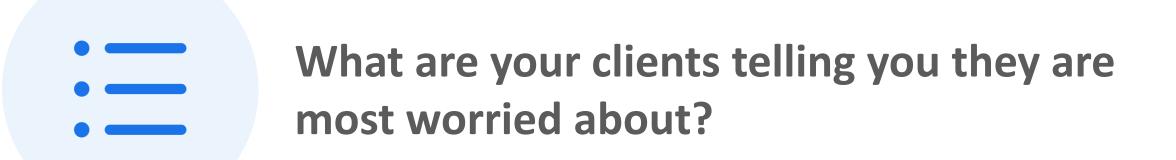
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DOLL WHAT ARE YOUR CLIENTS TELLING YOU THEY ARE MOST WORRIED ABOUT?







(i) Start presenting to display the poll results on this slide.







If the conflict between Taiwan and China was to escalate, what would be the consequences we might see from this?



How would you describe US President Biden's economic scorecard so far, and what would be the outlook for the next four years if he gets re-elected?



How would the return to power of Donald Trump affect your outlook for the US market and US/China relations?



Can you give a flavour of some favourable tailwinds for China, and Asia more broadly, relative to Europe and the US?



LIVE QUESTIONS?





SCAN QR CODE TO ASK ANONYMOUSLY





(i) Start presenting to display the audience questions on this slide.



Do you think central banks have done a good job assessing inflation risks and setting interest rate policy in the new higher inflation era?



Where do you stand on the inflation debate and the outlook for interest rates, especially in the US?



The People's Bank of China cut its Required Reserve Ratio and continued to pump liquidity into the money market during March this year. Is this about global market volatility, or is it more about the domestic economy?



How much does currency come into your thinking on stock selection, and does the endless speculation of the dollar losing its reserve currency status come into your long-term thinking?



LIVE QUESTIONS?





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Has your allocation to the UK changed over recent years, and what is your perception of the UK in a global context?



The term 'American exceptionalism' still seems to be going strong for retail investors; however, do you think this can continue, and which countries do you think have the strongest tailwinds for the coming years?



Can you comment on the valuations in Asia (including China) relative to the rest of the world?



How does Japan feature in your thinking regarding country allocation and how does it impact on the rest of Asia?



LIVE QUESTIONS?





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ESG

Is it possible to invest in Asian equities sustainably, and how do the ESG factors compare to developed markets?





HOW SHOULD INVESTORS VIEW THE RELATIVE PERFORMANCE OF GROWTH STOCK VERSUS THEIR MORE VALUE-ORIENTATED PEERS?



Michael Burry, the manager made famous in The Big Short, has been buying up Alibaba and JD.com stock. Many other high-profile investors have been retreating from Chinese tech stocks. How do you see the outlook for these high-profile stocks, and how do you fairly value them against more potential government interference?



The market cap of Apple has once again surpassed that of the whole of the Russell 2000. The only other time that occurred was September 2020, but that was only for a day. Could you comment on Apple's relative valuation and the small group of growth stocks which are once again leading the S&P?



What are the biggest risks to your investment thesis?



THANK YOU FOR ATTENDING

