

INCOME MANAGED PORTFOLIO SERVICE

FOR PROFESSIONAL FINANCIAL ADVISERS ONLY

OVERVIEW

The Income Managed Portfolio Service (Income MPS) is an actively managed, discretionary investment solution, built specifically for the financial adviser marketplace. The range consists of seven risk-rated model portfolios that closely reflect the asset allocation of our Core MPS.

Incorporating the strategic and tactical elements of the IBOSS investment philosophy, the service prioritises income producing assets, whilst still maintaining relatively high levels of diversification. Avoiding the risks of concentration and recency bias are particularly important factors in construction of our income portfolio range.

THE PORTFOLIOS

PORTFOLIO	BENCHMARK	OCF CAP 0.65%*	YIELD
Portfolio 1	IA Mixed Investment 0-35% Shares	0.38%	3.07%
Portfolio 2	IA Mixed Investment 20-60% Shares	0.48%	3.26%
Portfolio 3	50 % IA Mixed Investment 20-60% Shares / 50 % IA Mixed Investment 40-85% Shares	0.51%	3.36%
Portfolio 4	IA Mixed Investment 40-85% Shares	0.53%	3.42%
Portfolio 5	50 % IA Mixed Investment 40-85% Shares / 50 % IA Flexible Investment	0.57%	3.48%
Portfolio 6	IA Flexible Investment	0.60%	3.50%
Portfolio 7	IA Flexible Investment	0.61%	3.57%

Data correct as of 01/08/2023

*Portfolios 1-6 only and subject to the availability of preferred share classes on each platform.

KEY FEATURES

- Include our white labelled client communication service at no additional cost
- Highly diversified and completely independent fund selection
- Approximately 35 to 40 funds in each portfolio
- 4% maximum holding per active fund (excluding deposit and short dated bond funds)
- Fund holdings rebalanced quarterly
- Targets income producing assets
- Portfolio construction cap 0.65% OCF*
- A competitively priced DFM charge of 0.2%
- Strong defensive characteristics
- Strong team track record of 14+ years
- Direct access to the Investment Team

RISK & RESEARCH TOOLS



AWARDS & RATINGS



PLATFORM AVAILABILITY

INVESTMENT TEAM

KEY PEOPLE & PHILOSOPHY



Chris Metcalfe IMC
Chief Investment Officer

Chris has earned a reputation for building and maintaining successful model portfolios and running a close team to ensure they maintain their professional high standards of delivering an exceptional service and well researched portfolios with a consistent good track record.



Chris Rush IMC
Investment Manager

Chris provides critique through quantitative analysis, research and one to one manager meetings, leading to specific fund recommendations. His hands on experience and technical knowledge are intrinsic components to the decision making process.



Michael Heapy IMC
Senior Investment Analyst

Michael assists with the analysis of the funds and the provision of relevant data. Michael holds an IMC and the CFA UK Certificate in ESG Investing. He has also passed the J10 exam which awards him the certificate in discretionary investment management.



Rebecca Anscombe
Head of Operations & Systems

Rebecca creates, coordinates and implements the development of internal systems and processes within the Investment Team. Having passed R01 and R02, Rebecca has also completed IMC unit 1 and is now studying part 2 of the certificate.



Jack Roberts IMC
Investment Analyst Support

Jack's core responsibilities include portfolio performance reporting, as well as fund and competitor comparison analysis. Jack is IMC qualified.

The IBOSS **investment philosophy** remains the same across our investment solutions. We place an emphasis on diversification, risk adjusted returns and defensive characteristics, enabled by rigorous quantitative and qualitative research.

We aim to beat the relevant benchmarks over as many periods as possible, with less than benchmark volatility and lower drawdowns, across all risk ratings.

The portfolios are built using a fixed strategic asset allocation to match the portfolio's investment objective, the flexibility of the portfolios comes from a fund level through our tactical allocation, depending on market conditions and the appropriate risk metrics.

CONTACT INFORMATION

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CLIENT COMMUNICATION SERVICE

- No additional cost
- Clients receive an email update each quarter in Feb, May, Aug and Nov
- Emails contain the branding of the advisory company and are addressed from the appointed financial adviser
- Emails include a market summary and portfolio overview
- Material is jargon-free, easy to engage with and makes clients feel part of their investment journey
- No action or authorisation is required
- Clients have the opportunity to leave comments for their adviser
- Client engagement rate MI provided quarterly
- All client subscriber details available via IBOSS adviser portal

IMPORTANT INFORMATION

This communication is designed for professional financial advisers only and is not approved for direct marketing with individual clients. These investments are not suitable for everyone, and you should obtain expert advice from a professional financial adviser. Investments are intended to be held over a medium to long term timescale, taking into account the minimum period of time designated by the risk rating of the particular fund or portfolio, although this does not provide any guarantee that your objectives will be met. Please note that the content is based on the author's opinion and is not intended as investment advice. It remains the responsibility of the financial adviser to verify the accuracy of the information and assess whether the OEIC fund or discretionary fund management model portfolio is suitable and appropriate for their customer.

Past performance is not a reliable indicator of future performance. The value of investments and the income derived from them can fall as well as rise, and investors may get back less than they invested.

We provide the DFM MPS as both distributor and manufacturer. Details of our target market assessment can be found in our compliance investment procedures, available upon request. Each fund will be assessed independently, but it is highly unlikely that any one fund held in our portfolio will meet the target market in isolation—detail of why the inclusion collectively will be suitable is included within our research.

The Income Managed Portfolio Service (Income MPS) was launched 1 February 2020. The past performance figures include simulated past performance to 01/02/2020 (Portfolios 0-6) and 01/05/2021 (Portfolio 7), which are based on the actual performance figures/asset allocation/fund selection of the Portfolio Management Service research provided by IBOSS Limited, from 31 October 2008. Past performance and the simulated past performance is not a reliable indicator of future performance.

The DFM MPS performance and displayed underlying portfolio charge is produced using the preferred share classes, this may differ from platform to platform and is shown net of fund fees only, they do not incorporate platform costs, adviser's client fee or DFM service charge.

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