| IBOSS<br>Passive<br>Range | Objective   | Investment Policy  | Risk Level<br>Indicator  | Distribution<br>Channels                         | Client Type:  | Clients' knowledge and<br>experience   | Customer Financial<br>Situation with a focus<br>on ability to bear losses   | Clients' risk tolerance<br>and compatibility of risk/<br>reward profile of the<br>product with the target<br>market  | Negative target<br>market,<br>customers who<br>should not invest   |
|---------------------------|---|--|--|--|---|--|---|--|--|
| MPS 0                     | The objective of the Portfolio is to<br>provide total return over any 4-year<br>period.<br>For these purposes, total return<br>means the amount of capital and<br>income an investor earns.<br>Capital is at risk and there is no<br>guarantee that the objective will be<br>achieved.<br>A key characteristic of the Portfolio<br>is the use of Passive/Index funds to<br>provide a diverse range of investable<br>assets. | The Portfolio is actively managed to gain exposure to a range of asset classes<br>and geographical sectors. The Investment Manager will use their expertise to<br>select investments, rather than tracking a stock exchange or index.<br>Normally, the Fund will be fully invested in collective investment schemes,<br>save for an amount to enable ready settlement of liabilities or a tactical<br>allocation to a Platforms Cash Facility. The majority of Investments will be In<br>Passive/Index Funds but the Investment Manager reserves the right to use<br>Active Funds to provide diversification.<br>Exposure to a diversified portfolio of assets will be used to reduce the<br>downside risk of global stock markets. The maximum underlying exposure<br>to shares is 42% and the minimum is 12% with the remainder of the<br>Portfolio being exposed to assets that are aimed at providing diversification<br>or reducing overall volatility, such as cash, fixed interest and property<br>investments. The Portfolio looks to achieve volatility and performance that is<br>comparable to a 15/15/70 blend of the The IA Standard Money Market<br>Sector, IA Short Term Money Market Sector and the IA Mixed Investment 0<br>-35% Shares Sector. | Risk level 0 on a scale<br>of 0-8 within the<br>IBOSS DFM MPS<br>Range | Investment advice<br>from a Financial<br>Adviser | Aimed at Retail clients<br>via an Financial Adviser<br>but are also available to<br>professional clients. | Investors who have, as a<br>minimum, a basic<br>knowledge of Investments,<br>who are able to make an<br>informed decision from<br>the suitability<br>recommendation and<br>documentation provided<br>at the point of sale. | Investors must be<br>prepared to accept<br>fluctuation in the value of<br>their capital and income;<br>including the ability to lose<br>their full capital<br>investment. | The Financial Adviser will<br>ascertain the investor's<br>attitude to Investment risk<br>and capacity for loss through<br>their risk profiling process.<br>The level of risk v reward<br>the investor is prepared to<br>take should align with the<br>portfolio objectives,<br>portfolio and risk level. | Have no risk<br>tolerance. Want a<br>guaranteed return<br>(whether income or<br>capital). Clients<br>looking for full<br>capital protection or<br>full repayment of the<br>amount invested.<br>Want to remain in<br>cash. Execution only.    |
| MPS I                     | The objective of the Portfolio is to<br>provide total return over any 4-year<br>period.<br>For these purposes, total return<br>means the amount of capital and<br>income an investor earns.<br>Capital is at risk and there is no<br>guarantee that the objective will be<br>achieved.<br>A key characteristic of the Portfolio<br>is the use of Passive/Index funds to<br>provide a diverse range of investable<br>assets. | The Portfolio is actively managed to gain exposure to a range of asset classes<br>and geographical sectors. The Investment Manager will use their expertise to<br>select investments, rather than tracking a stock exchange or index.<br>Normally, the Fund will be fully invested in collective investment schemes,<br>save for an amount to enable ready settlement of liabilities or a tactical<br>allocation to a Platforms Cash Facility. The majority of Investments will be In<br>Passive/Index Funds but the Investment Manager reserves the right to use<br>Active Funds to provide diversification.<br>Exposure to a diversified portfolio of assets will be used to reduce the<br>downside risk of global stock markets. The maximum underlying exposure<br>to shares is 42% and the minimum is 22% with the remainder of the<br>Portfolio being exposed to assets that are aimed at providing diversification<br>or reducing overall volatility, such as cash, fixed interest and property<br>investments. The Portfolio looks to achieve volatility and performance that is<br>comparable to the IA Mixed Investment 0-35% Shares Sector.   | Risk level I on a scale<br>of 0-8 within the<br>IBOSS DFM MPS<br>Range | Investment advice<br>from a Financial<br>Adviser | Aimed at Retail clients<br>via an Financial Adviser<br>but are also available to<br>professional clients. | Investors who have, as a<br>minimum, a basic<br>knowledge of Investments,<br>who are able to make an<br>informed decision from<br>the suitability<br>recommendation and<br>documentation provided<br>at the point of sale. | Investors must be<br>prepared to accept<br>fluctuation in the value of<br>their capital and income;<br>including the ability to lose<br>their full capital<br>investment. | The Financial Adviser will<br>ascertain the investor's<br>attitude to Investment risk<br>and capacity for loss through<br>their risk profiling process.<br>The level of risk v reward<br>the investor is prepared to<br>take should align with the<br>portfolio objectives,<br>portfolio and risk level. | Have no risk<br>tolerance. Want a<br>guaranteed return<br>(whether income or<br>capital). Clients<br>looking for full<br>capital protection or<br>full repayment of the<br>amount invested.<br>Want to remain in<br>cash. Execution only.    |
| MPS 2                     | The objective of the Portfolio is to<br>provide total return over any 5-year<br>period.<br>For these purposes, total return<br>means the amount of capital and<br>income an investor earns.<br>Capital is at risk and there is no<br>guarantee that the objective will be<br>achieved.<br>A key characteristic of the Portfolio<br>is the use of Passive/Index funds to<br>provide a diverse range of investable<br>assets. | The Portfolio is actively managed to gain exposure to a range of asset classes<br>and geographical sectors. The Investment Manager will use their expertise to<br>select investments, rather than tracking a stock exchange or index.<br>Normally, the Fund will be fully invested in collective investment schemes,<br>save for an amount to enable ready settlement of liabilities or a tactical<br>allocation to a Platforms Cash Facility. The majority of Investments will be In<br>Passive/Index Funds but the Investment Manager reserves the right to use<br>Active Funds to provide diversification.<br>Exposure to a diversified portfolio of assets will be used to reduce the<br>downside risk of global stock<br>markets. The maximum underlying exposure to shares is 62% and the<br>minimum is 32% with the remainder of the Portfolio being exposed to assets<br>that are aimed at providing diversification or reducing overall volatility, such<br>as cash, fixed interest and property investments. The Portfolio looks to<br>achieve volatility and performance that is comparable to the IA Mixed<br>Investment 20-60% Shares Sector.   | Risk level 2 on a scale<br>of 0-8 within the<br>IBOSS DFM MPS<br>Range | Investment advice<br>from a Financial<br>Adviser | Aimed at Retail clients<br>via an Financial Adviser<br>but are also available to<br>professional clients. | Investors who have, as a<br>minimum, a basic<br>knowledge of Investments,<br>who are able to make an<br>informed decision from<br>the suitability<br>recommendation and<br>documentation provided<br>at the point of sale. | Investors must be<br>prepared to accept<br>fluctuation in the value of<br>their capital and income;<br>including the ability to lose<br>their full capital<br>investment. | The Financial Adviser will<br>ascertain the investor's<br>attitude to Investment risk<br>and capacity for loss through<br>their risk profiling process.<br>The level of risk v reward<br>the investor is prepared to<br>take should align with the<br>portfolio objectives,<br>portfolio and risk level. | Have no risk<br>tolerance. Want<br>a guaranteed return<br>(whether income or<br>capital). Clients<br>looking for full<br>capital protection or<br>full repayment of the<br>amount invested.<br>Want to remain in<br>cash. Execution<br>only. |
| MPS 3                     | The objective of the Portfolio is to<br>provide total return over any 6-year<br>period.<br>For these purposes, total return<br>means the amount of capital and<br>income an investor earns.<br>Capital is at risk and there is no<br>guarantee that the objective will be<br>achieved.<br>A key characteristic of the Portfolio<br>is the use of Passive/Index funds to<br>provide a diverse range of investable<br>assets. | The Portfolio is actively managed to gain exposure to a range of asset classes<br>and geographical sectors. The Investment Manager will use their expertise to<br>select investments, rather than tracking a stock exchange or index.<br>Normally, the Fund will be fully invested in collective investment schemes,<br>save for an amount to enable ready settlement of liabilities or a tactical<br>allocation to a Platforms Cash Facility. The majority of Investments will be In<br>Passive/Index Funds but the Investment Manager reserves the right to use<br>Active Funds to provide diversification.<br>Exposure to a diversified portfolio of assets will be used to reduce the<br>downside risk of global stock markets. The maximum underlying exposure<br>to shares is 72% and the minimum is 36% with the remainder of the<br>Portfolio being exposed to assets that are aimed at providing diversification<br>or reducing overall volatility, such as cash, fixed interest and property<br>investments. The Portfolio looks to achieve volatility and performance that is<br>comparable to a 50/50 blend of the IA Mixed Investment 20-60% Shares<br>Sector and the IA Mixed Investment 40-85% Shares Sector.                                     | Risk level 3 on a scale<br>of 0-8 within the<br>IBOSS DFM MPS<br>Range | Investment advice<br>from a Financial<br>Adviser | Aimed at Retail clients<br>via an Financial Adviser<br>but are also available to<br>professional clients. | Investors who have, as a<br>minimum, a basic<br>knowledge of Investments,<br>who are able to make an<br>informed decision from<br>the suitability<br>recommendation and<br>documentation provided<br>at the point of sale. | Investors must be<br>prepared to accept<br>fluctuation in the value of<br>their capital and income;<br>including the ability to lose<br>their full capital<br>investment. | The Financial Adviser will<br>ascertain the investor's<br>attitude to Investment risk<br>and capacity for loss through<br>their risk profiling process.<br>The level of risk v reward<br>the investor is prepared to<br>take should align with the<br>portfolio objectives,<br>portfolio and risk level. | Have no risk<br>tolerance. Want a<br>guaranteed return<br>(whether income or<br>capital). Clients<br>looking for full<br>capital protection or<br>full repayment of the<br>amount invested.<br>Want to remain in<br>cash. Execution only.    |

| IBOSS<br>Passive<br>Range | Objective   | Investment Policy   | Risk Level<br>Indicator  | Distribution<br>Channels  | Client Type:  | Clients' knowledge and<br>experience   | Customer Financial<br>Situation with a focus<br>on ability to bear losses   | Clients' risk tolerance<br>and compatibility of risk/<br>reward profile of the<br>product with the target<br>market  | Negative target<br>market,<br>customers who<br>should not invest  |
|---------------------------|---|---|--|---|---|--|---|--|---|
| MPS 4                     | The objective of the Portfolio is to<br>provide total return over any 6-year<br>period.<br>For these purposes, total return<br>means the amount of capital and<br>income an investor earns.<br>Capital is at risk and there is no<br>guarantee that the objective will be<br>achieved.<br>A key characteristic of the Portfolio<br>is the use of Passive/Index funds to<br>provide a diverse range of investable<br>assets. | The Portfolio is actively managed to gain exposure to a range of asset classes<br>and geographical sectors. The Investment Manager will use their expertise to<br>select investments, rather than tracking a stock exchange or index.<br>Normally, the Fund will be fully invested in collective investment schemes,<br>save for an amount to enable ready settlement of liabilities or a tactical<br>allocation to a Platforms Cash Facility. The majority of Investments will be In<br>Passive/Index Funds but the Investment Manager reserves the right to use<br>Active Funds to provide diversification.<br>Exposure to a diversified portfolio of assets will be used to reduce the<br>downside risk of global stock markets. The maximum underlying exposure<br>to shares is 85% and the minimum is 40% with the remainder of the<br>Portfolio being exposed to assets that are aimed at providing diversification<br>or reducing overall volatility, such as cash, fixed interest and property<br>investments. The Portfolio looks to achieve volatility and performance that is<br>comparable to the IA Mixed Investment 40-85% Shares Sector.   | Risk level 4 on a scale<br>of 0-8 within the<br>IBOSS DFM MPS<br>Range | Investment advice<br>from a Financial<br>Adviser  | Aimed at Retail clients<br>via an Financial Adviser<br>but are also available to<br>professional clients. | Investors who have, as a<br>minimum, a basic<br>knowledge of Investments,<br>who are able to make an<br>informed decision from<br>the suitability<br>recommendation and<br>documentation provided<br>at the point of sale. | Investors must be<br>prepared to accept<br>fluctuation in the value of<br>their capital and income;<br>including the ability to lose<br>their full capital<br>investment. | The Financial Adviser will<br>ascertain the investor's<br>attitude to Investment risk<br>and capacity for loss through<br>their risk profiling process.<br>The level of risk v reward<br>the investor is prepared to<br>take should align with the<br>portfolio objectives,<br>portfolio and risk level. | Have no risk<br>tolerance. Want a<br>guaranteed return<br>(whether income or<br>capital). Clients<br>looking for full<br>capital protection or<br>full repayment of the<br>amount invested.<br>Want to remain in<br>cash. Execution only. |
| MPS 5                     | The objective of the Portfolio is to<br>provide total return over any 6-year<br>period.<br>For these purposes, total return<br>means the amount of capital and<br>income an investor earns.<br>Capital is at risk and there is no<br>guarantee that the objective will be<br>achieved.<br>A key characteristic of the Portfolio<br>is the use of Passive/Index funds to<br>provide a diverse range of investable<br>assets. | The Portfolio is actively managed to gain exposure to a range of asset classes<br>and geographical sectors. The Investment Manager will use their expertise to<br>select investments, rather than tracking a stock exchange or index.<br>Normally, the Fund will be fully invested in collective investment schemes,<br>save for an amount to enable ready settlement of liabilities or a tactical<br>allocation to a Platforms Cash Facility. The majority of Investments will be In<br>Passive/Index Funds but the Investment Manager reserves the right to use<br>Active Funds to provide diversification.<br>Exposure to a diversified portfolio of assets will be used to reduce the<br>downside risk of global stock markets. The maximum underlying exposure<br>to shares is 85% and the minimum is 50% with the remainder of the<br>Portfolio being exposed to assets that are aimed at providing diversification<br>or reducing overall volatility, such as cash, fixed interest and property<br>investments. The Portfolio looks to achieve volatility and performance that is<br>comparable to a 50/50 blend of the IA Mixed Investment 40-85% Shares<br>Sector and the IA Flexible Investment Sector. | Risk level 5 on a scale<br>of 0-8 within the<br>IBOSS DFM MPS<br>Range | Investment advice<br>from a Financial<br>Adviser  | Aimed at Retail clients<br>via an Financial Adviser<br>but are also available to<br>professional clients. | Investors who have, as a<br>minimum, a basic<br>knowledge of Investments,<br>who are able to make an<br>informed decision from<br>the suitability<br>recommendation and<br>documentation provided<br>at the point of sale. | Investors must be<br>prepared to accept<br>fluctuation in the value of<br>their capital and income;<br>including the ability to lose<br>their full capital<br>investment. | The Financial Adviser will<br>ascertain the investor's<br>attitude to Investment risk<br>and capacity for loss through<br>their risk profiling process.<br>The level of risk v reward<br>the investor is prepared to<br>take should align with the<br>portfolio objectives,<br>portfolio and risk level. | Have no risk<br>tolerance. Want a<br>guaranteed return<br>(whether income or<br>capital). Clients<br>looking for full<br>capital protection or<br>full repayment of the<br>amount invested.<br>Want to remain in<br>cash. Execution only. |
| MPS 6                     | The objective of the Portfolio is to<br>provide total return over any 6-year<br>period.<br>For these purposes, total return<br>means the amount of capital and<br>income an investor earns.<br>Capital is at risk and there is no<br>guarantee that the objective will be<br>achieved.<br>A key characteristic of the Portfolio<br>is the use of Passive/Index funds to<br>provide a diverse range of investable<br>assets. | The Portfolio is actively managed to gain exposure to a range of asset classes<br>and geographical sectors. The Investment Manager will use their expertise to<br>select investments, rather than tracking a stock exchange or index.<br>Normally, the Fund will be fully invested in collective investment schemes,<br>save for an amount to enable ready settlement of liabilities or a tactical<br>allocation to a Platforms Cash Facility. The majority of Investments will be In<br>Passive/Index Funds but the Investment Manager reserves the right to use<br>Active Funds to provide diversification.<br>Exposure to a diversified portfolio of assets will be used to reduce the<br>downside risk of global stock markets. The maximum underlying exposure<br>to shares is 85% and the minimum is 65% with the remainder of the<br>Portfolio being exposed to assets that are aimed at providing diversification<br>or reducing overall volatility, such as cash, fixed interest and property<br>investments. The Portfolio looks to achieve volatility and performance that is<br>comparable to the IA Flexible Investment sector.  | Risk level 6 on a scale<br>of 0-8 within the<br>IBOSS DFM MPS<br>Range | This product is eligible<br>for distribution<br>through Investment<br>advice from a<br>Professional Financial<br>Advisers only. | Aimed at Retail clients<br>via an Financial Adviser<br>but are also available to<br>professional clients. | Investors who have, as a<br>minimum, a basic<br>knowledge of Investments,<br>who are able to make an<br>informed decision from<br>the suitability<br>recommendation and<br>documentation provided<br>at the point of sale. | Investors must be<br>prepared to accept<br>fluctuation in the value of<br>their capital and income;<br>including the ability to lose<br>their full capital<br>investment. | The Financial Adviser will<br>ascertain the investor's<br>attitude to Investment risk<br>and capacity for loss through<br>their risk profiling process.<br>The level of risk v reward<br>the investor is prepared to<br>take should align with the<br>portfolio objectives,<br>portfolio and risk level. | Have no risk<br>tolerance. Want a<br>guaranteed return<br>(whether income or<br>capital). Clients<br>looking for full<br>capital protection or<br>full repayment of the<br>amount invested.<br>Want to remain in<br>cash. Execution only. |
| MPS 7                     | The objective of the Portfolio is to<br>provide total return over any 8-year<br>period.<br>For these purposes, total return<br>means the amount of capital and<br>income an investor earns.<br>Capital is at risk and there is no<br>guarantee that the objective will be<br>achieved.<br>A key characteristic of the Portfolio<br>is the use of Passive/Index funds to<br>provide a diverse range of investable<br>assets. | The Portfolio is actively managed to gain exposure to a range of asset classes<br>and geographical sectors. The Investment Manager will use their expertise to<br>select investments, rather than tracking a stock exchange or index.<br>Normally, the Fund will be fully invested in collective investment schemes,<br>save for an amount to enable ready settlement of liabilities or a tactical<br>allocation to a Platforms Cash Facility. The majority of Investments will be In<br>Passive/Index Funds but the Investment Manager reserves the right to use<br>Active Funds to provide diversification.<br>Exposure to a diversified portfolio of assets will be used to reduce the<br>downside risk of global stock markets. The maximum underlying exposure<br>to shares is 92% and the minimum is 72% with the remainder of the<br>Portfolio being exposed to assets that are aimed at providing diversification<br>or reducing overall volaility, such as cash, fixed interest and property<br>investments. The Portfolio looks to achieve volatility and performance that is<br>comparable to the IA Flexible Investment sector.   | Risk level 7 on a scale<br>of 0-8 within the<br>IBOSS DFM MPS<br>Range | This product is eligible<br>for distribution<br>through Investment<br>advice from a<br>Professional Financial<br>Advisers only. | Aimed at Retail clients<br>via an Financial Adviser<br>but are also available to<br>professional clients. | Investors who have, as a<br>minimum, a basic<br>knowledge of Investments,<br>who are able to make an<br>informed decision from<br>the suitability<br>recommendation and<br>documentation provided<br>at the point of sale. | Investors must be<br>prepared to accept<br>fluctuation in the value of<br>their capital and income;<br>including the ability to lose<br>their full capital<br>investment. | The Financial Adviser will<br>ascertain the investor's<br>attitude to Investment risk<br>and capacity for loss through<br>their risk profiling process.<br>The level of risk v reward<br>the investor is prepared to<br>take should align with the<br>portfolio objectives,<br>portfolio and risk level. | Have no risk<br>tolerance. Want a<br>guaranteed return<br>(whether income or<br>capital). Clients<br>looking for full<br>capital protection or<br>full repayment of the<br>amount invested.<br>Want to remain in<br>cash. Execution only. |

| IBOSS<br>Passive<br>Range | Objective   | Investment Policy  | Risk Level<br>Indicator  | Distribution<br>Channels  | Client Type:  | Clients' knowledge and<br>experience   | Customer Financial<br>Situation with a focus<br>on ability to bear losses   | Clients' risk tolerance<br>and compatibility of risk/<br>reward profile of the<br>product with the target<br>market  | Negative target<br>market,<br>customers who<br>should not invest  |
|---------------------------|---|--|--|---|---|--|---|--|---|
| MPS 8                     | The objective of the Portfolio is to<br>provide total return over any 8-year<br>period.<br>For these purposes, total return<br>means the amount of capital and<br>income an investor earns.<br>Capital is at risk and there is no<br>guarantee that the objective will be<br>achieved.<br>A key characteristic of the Portfolio<br>is the use of Passive/Index funds to<br>provide a diverse range of investable<br>assets. | The Portfolio is actively managed to gain exposure to a range of asset classes<br>and geographical sectors. The Investment Manager will use their expertise to<br>select investments, rather than tracking a stock exchange or index.<br>Normally, the Fund will be fully invested in collective investment schemes,<br>save for an amount to enable ready settlement of liabilities or a tactical<br>allocation to a Platforms Cash Facility. The majority of Investments will be In<br>Passive/Index Funds but the Investment Manager reserves the right to use<br>Active Funds to provide diversification.<br>Exposure to a diversified portfolio of assets will be used to reduce the<br>downside risk of global stock markets. The maximum underlying exposure<br>to shares is 100% and the minimum is 85% with the remainder of the<br>Portfolio being exposed to assets that are aimed at providing diversification<br>or reducing overall volatility, such as cash, fixed interest and property<br>investments.<br>The Portfolio looks to achieve volatility and performance that is comparable<br>to the IA Flexible Investment sector. | Risk level 8 on a scale<br>of 0-8 within the<br>IBOSS DFM MPS<br>Range | This product is eligible<br>for distribution<br>through Investment<br>advice from a<br>Professional Financial<br>Advisers only. | Aimed at Retail clients<br>via an Financial Adviser<br>but are also available to<br>professional clients. | Investors who have, as a<br>minimum, a basic<br>knowledge of Investments,<br>who are able to make an<br>informed decision from<br>the suitability<br>recommendation and<br>documentation provided<br>at the point of sale. | Investors must be<br>prepared to accept<br>fluctuation in the value of<br>their capital and income;<br>including the ability to lose<br>their full capital<br>investment. | The Financial Adviser will<br>ascertain the investor's<br>attitude to Investment risk<br>and capacity for loss through<br>their risk profiling process.<br>The level of risk v reward<br>the investor is prepared to<br>take should align with the<br>portfolio objectives,<br>portfolio and risk level. | Have no risk<br>tolerance. Want a<br>guaranteed return<br>(whether income or<br>capital). Clients<br>looking for full<br>capital protection or<br>full repayment of the<br>amount invested.<br>Want to remain in<br>cash. Execution only. |

Not to meet any inherent characteristics of vulnerability in the target market.

## For Professional Financial Advisers Only

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