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QUILTER PMS PERFORMANCE UPDATE

FOR PROFESSIONAL FINANCIAL ADVISERS ONLY

Quilter PMS Cumulative Performance (data to 31/10/2023)

Outperformance	Year to Date	1 Year	3 Year	5 Year	7 Year	9 Year	11 Year	Start Date (01/11/2008)
Portfolio Equity	-1.0	4.8	13.7	28.6	44.1	87.0	133.9	320.3
IA Flexible Investment	-0.8	1.5	10.6	19.8	29.3	53.2	83.2	170.2
Portfolio Income	-0.4	3.9	11.7	15.6	24.5	43.9	71.4	160.0
IA Mixed Investment 40-85%	-0.4	1.8	9.2	17.0	26.3	49.0	77.7	158.3
Portfolio Ethical	-0.7	2.1	4.8	17.9	28.9	52.2	84.4	173.6
IA Mixed Investment 40-85%	-0.4	1.8	9.2	17.0	26.3	49.0	77.7	158.3

Quilter PMS Discrete Performance

Outperformance	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022
Portfolio Equity	34.0	20.8	-10.1	15.3	17.9	6.1	8.2	16.3	18.7	-8.4	19.2	11.2	11.3	-9.1
IA Flexible Investment	24.0	14.6	-8.7	10.1	14.5	4.9	2.0	13.8	11.2	-6.7	15.7	6.7	11.3	-9.0
Portfolio Income	17.2	10.9	-0.5	11.0	12.5	6.1	3.3	10.2	10.5	-5.3	12.7	2.7	8.3	-5.1
IA Mixed Investment 40-85%	20.1	12.3	-5.5	10.0	14.5	4.9	2.7	12.9	10.0	-6.1	15.8	5.3	10.9	-10.0
Portfolio Ethical	18.1	12.6	-3.8	12.2	15.4	5.8	5.2	10.4	11.4	-6.6	20.1	5.8	10.3	-12.1
IA Mixed Investment 40-85%	20.1	12.3	-5.5	10.0	14.5	4.9	2.7	12.9	10.0	-6.1	15.8	5.3	10.9	-10.0

Quilter PMS Defensive Characteristic 5 Year Ratios (data to 31/10/2023)

Click here for ratio definitions

Outperformance	Alpha	Beta	Downside Risk	Info. Ratio Rel.	Max Drawdown	Max Loss	Sharpe	Sortino	Volatility	Downside Capture	r2
Portfolio Equity	0.74	1.24	13.50	0.44	-19.42	-19.42	0.40	0.38	12.77	113.24	0.97
IA Flexible Investment	0.00	1.00	10.97	0.00	-15.53	-15.53	0.36	0.33	10.14	100.00	1.00
Portfolio Income	0.14	0.86	9.24	-0.10	-14.37	-14.37	0.33	0.32	9.05	86.28	0.95
IA Mixed Investment 40-85%	0.00	1.00	10.75	0.00	-15.41	-15.41	0.31	0.30	10.19	100.00	1.00
Portfolio Ethical	0.14	1.01	12.12	0.07	-15.97	-14.90	0.32	0.28	10.50	101.06	0.96
IA Mixed Investment 40-85%	0.00	1.00	10.75	0.00	-15.41	-15.41	0.31	0.30	10.19	100.00	1.00

Past performance is not a reliable indicator of future performance, please refer to our important information on the back page for a full list of risk warnings.

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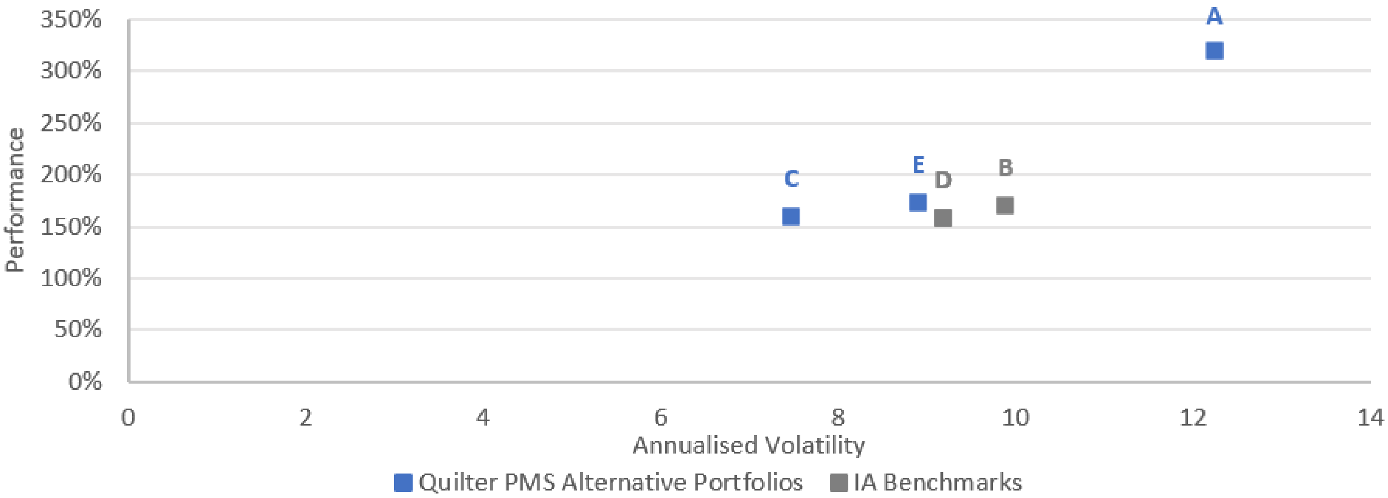
QUILTER PMS Ratios from Start of Data (01/11/2008 to 31/10/2023)

	Alpha	%	Beta	%	Downside Risk	%	Info. Ratio Rel.	%	Jensens Alpha	%	Max Drawdown	%	Max Loss	%	r2	%	Sharpe	%	Sortino	%	Tracking Error	%	Treynor	%	Volatility	%
Portfolio Equity	1.71	30	1.21	87	11.97	74	0.95	1	1.71	30	-19.42	74	-19.42	79	0.96	1	0.82	15	0.84	15	3.14	18	8.27	39	12.24	80
Portfolio Income	1.33	14	0.79	4	7.44	1	0.02	62	1.33	14	-14.37	19	-14.37	36	0.94	21	0.88	7	0.88	9	2.66	30	8.33	8	7.47	3
Portfolio Ethical	0.75	22	0.94	24	8.97	12	0.18	36	0.75	22	-15.97	30	-14.90	38	0.95	10	0.78	14	0.77	16	2.11	4	7.36	20	8.90	19

Quartiles Key: Colour code explanation of squares in tables representing the quartiles. 1st 2nd 3rd 4th

QUILTER PMS Risk/Return Profiles from Start of Data (01/11/2008 to 31/10/2023)



Key	Portfolio	Performance	Volatility
A	Portfolio Equity	320.3%	12.24
B	IA Flexible Investment	170.2%	9.89
C	Portfolio Income	160.0%	7.47
D	IA Mixed Investment 40-85%	158.3%	9.18
E	Portfolio Ethical	173.6%	8.90
D	IA Mixed Investment 40-85%	158.3%	9.18

Outperformance *A blue filled box indicates outperformance.*

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