

# QUILTER PMS PERFORMANCE UPDATE

FOR PROFESSIONAL FINANCIAL ADVISERS ONLY

Since inception in 2008, the Quilter PMS range has outperformed its benchmark across all risk profiles.

## Quilter PMS Cumulative Performance (data to 31/03/2024)

Source: FE fundinfo

Outperformance	Market Lows	End of Peak Dollar Strength	Post Transitory Inflation	1 Year	3 Year	5 Year	7 Year	10 Year	13 Year	15 Year	Since Inception (31/10/2008)
Portfolio 0	9.7	10.2	1.3	6.1	4.5	10.7	14.7	27.9	48.7	89.1	86.3
30/70 Comp. Mny Mrkt & IA Mixed 0-35%	8.5	9.1	-0.5	5.6	1.7	7.8	10.1	22.0	34.4	62.6	63.7
Portfolio 1	11.0	11.3	2.0	6.8	5.5	14.0	19.1	36.1	62.0	111.3	109.5
IA Mixed Investment 0-35%	9.4	10.0	-3.7	5.9	-0.6	7.5	10.5	27.6	43.8	82.0	83.3
Portfolio 2	13.6	13.6	2.6	8.0	6.5	20.6	28.4	55.9	87.7	147.3	151.5
IA Mixed Investment 20-60%	12.1	12.1	0.3	7.7	5.3	17.2	21.5	45.3	68.6	125.3	120.9
Portfolio 3	14.8	14.1	2.2	8.6	6.4	23.2	32.8	67.1	103.9	194.3	200.5
50/50 IA Mixed 40-85% & 20-60%	13.6	13.3	1.6	8.9	8.0	22.8	28.8	57.9	85.7	158.0	154.3
Portfolio 4	16.1	15.0	2.8	9.0	7.0	25.6	36.0	74.6	115.5	219.4	226.7
IA Mixed Investment 40-85%	15.1	14.4	2.8	10.2	10.6	28.7	36.3	71.4	104.2	195.0	192.1
Portfolio 5	16.7	15.4	2.3	9.1	6.7	27.3	38.8	83.0	127.3	253.3	263.6
50/50 IA Mixed 40-85% & Flexible	14.9	13.5	3.0	10.1	10.8	30.1	37.7	74.1	103.8	201.5	198.5
Portfolio 6	17.5	16.0	3.0	9.4	7.5	30.0	41.9	90.7	136.4	280.5	295.9
IA Flexible Investment	14.6	12.7	3.2	10.1	10.9	31.5	39.0	76.8	103.4	208.0	204.8

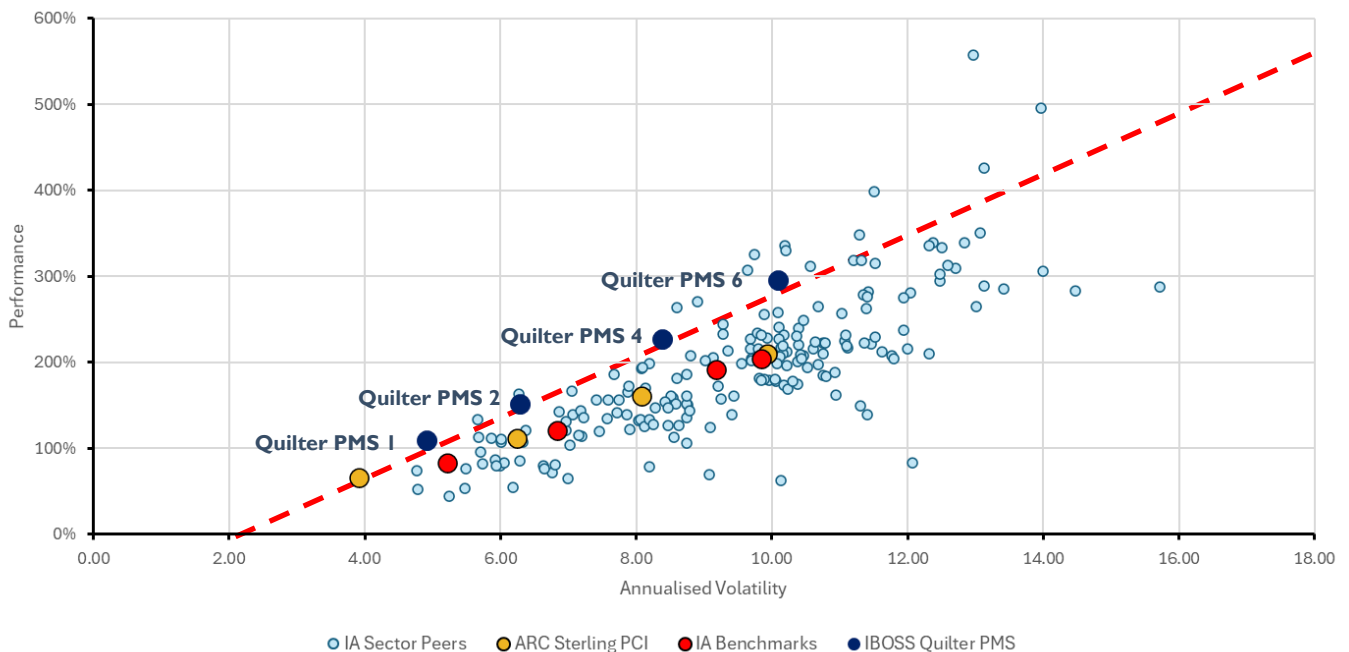
**Market Lows 31/10/2022 to date** - Late October 2022, marked the beginning of the recent broad market rally.

**End of Peak Dollar Strength 28/09/2022 to date** - A period where Pound Sterling has strengthened against the US dollar.

**Post Transitory 30/11/2021 to date** - The period since Jerome Powell (Federal Reserve Chair) announced that inflation was no longer considered transitory.

The PMS on Quilter has delivered better risk-adjusted returns than 94% of the peer group since inception.

## Quilter PMS Performance against Volatility - Since Inception (data from 31/10/2008 to 31/03/2024)



IA Sector Peers are funds within either of the following IA Sector: IA Mixed Investment 0-35%, 20-60% or 40-85% shares or Flexible Investment.

We have included Quilter PMS Portfolios that are mapped directly to an IA benchmark only. Please contact us for information about portfolios 0, 3, & 5.

Performance is shown net of fund fees only, they do not incorporate platform costs, advisory fee or portfolio management fee. Past performance is not a reliable indicator of future performance, please refer to our important information on the back page for a full list of risk warnings.

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The PMS on Quilter has outperformed in 72% of calendar years.

## Quilter PMS Discrete Calendar Performance

Source: FE fundinfo

Outperformance	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023
Portfolio 0	14.3	7.2	1.3	7.5	6.6	3.1	2.1	4.7	5.2	-2.5	7.4	2.1	3.3	-6.4	5.8
30/70 Comp. Mny Mrkt & IA Mixed 0-35%	9.4	6.2	1.1	5.0	3.5	3.4	0.3	6.0	3.4	-2.2	6.2	2.9	2.0	-7.4	5.6
Portfolio 1	14.9	8.3	0.7	8.4	9.1	3.3	3.0	5.7	6.5	-2.8	8.5	3.0	4.3	-6.8	6.2
IA Mixed Investment 0-35%	11.7	7.8	1.4	6.2	4.2	4.8	0.4	8.5	4.8	-3.3	8.7	3.9	2.8	-10.9	6.0
Portfolio 2	14.0	9.9	-0.9	9.5	10.7	5.1	4.0	8.5	9.2	-3.5	11.2	5.6	6.0	-8.2	7.2
IA Mixed Investment 20-60%	15.9	8.6	-1.9	8.4	8.8	4.9	1.2	10.3	7.2	-5.1	11.8	3.5	7.2	-9.5	6.8
Portfolio 3	21.4	12.9	-2.8	11.5	12.2	5.4	4.6	10.5	11.9	-4.5	12.9	6.8	6.9	-9.3	7.3
50/50 IA Mixed 40-85% & 20-60%	18.0	10.4	-3.7	9.2	11.6	4.9	1.9	11.6	8.6	-5.6	13.8	4.4	9.1	-9.8	7.4
Portfolio 4	23.7	14.4	-4.4	12.3	14.3	5.5	5.2	11.2	13.2	-5.2	14.0	7.4	7.5	-9.6	7.5
IA Mixed Investment 40-85%	20.1	12.3	-5.5	10.0	14.5	4.9	2.7	12.9	10.0	-6.1	15.8	5.3	10.9	-10.0	8.1
Portfolio 5	27.2	16.2	-6.0	13.7	15.5	5.8	5.7	13.0	14.9	-5.7	14.9	8.3	8.0	-10.2	7.6
50/50 IA Mixed 40-85% & Flexible	22.1	13.4	-7.1	10.0	14.5	4.9	2.3	13.3	10.6	-6.4	15.7	6.0	11.1	-9.5	7.6
Portfolio 6	31.1	17.9	-7.3	14.4	16.0	6.0	6.7	13.5	15.2	-6.0	15.7	9.1	8.3	-9.9	7.6
IA Flexible Investment	24.0	14.6	-8.7	10.1	14.5	4.9	2.0	13.8	11.2	-6.7	15.7	6.7	11.3	-9.0	7.1

The PMS on Quilter has consistently delivered superior risk characteristics for over 15 years.

## Quilter PMS Performance Characteristics ranked against IA Sector Peer group (data from 31/10/2008 to 31/03/2024)

	Volatility	
	Value	%
Quilter PMS 1	4.91	12
Quilter PMS 2	6.29	10
Quilter PMS 4	8.38	8
Quilter PMS 6	10.08	23

The portfolios have produced 1st or 2nd quartile volatility in 90% of calendar years.

Volatility demonstrates how widely a portfolios return varies over time.

The lower the volatility, the smoother the clients journey.

	Max Drawdown	
	Value	%
Quilter PMS 1	-9.73	12
Quilter PMS 2	-11.92	14
Quilter PMS 4	-13.80	14
Quilter PMS 6	-15.41	19

The portfolios have produced 1st or 2nd quartile maximum drawdown in 83% of calendar years.

Maximum drawdown indicates the worst period of performance in the portfolios history i.e. buying at the top & selling at the bottom.

	Sharpe	
	Value	%
Quilter PMS 1	1.00	1
Quilter PMS 2	0.98	2
Quilter PMS 4	0.95	7
Quilter PMS 6	0.93	8

Across all risk profiles the IBOSS portfolios have provided superior returns relative to risk taken.

The sharpe ratio demonstrates the portfolios risk adjusted returns. A positive ratio indicates that clients have experienced returns above risk taken.

We have included Quilter PMS Portfolios that are mapped directly to an IA benchmark only. Please contact us for information about portfolios 0, 3, & 5.

Quartiles key: 1st 2nd 3rd 4th

Source: FE fundinfo

If you require performance information for the Quilter PMS Equity, Ethical or Income Portfolios please get in touch.

Performance is shown net of fund fees only, they do not incorporate platform costs, advisory fee or portfolio management fee. Past performance is not a reliable indicator of future performance, please refer to our important information on the back page for a full list of risk warnings.



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Past performance is no guarantee of future performance. The performance of the IBOSS PMS portfolios is not a guide to the potential performance of the IBOSS Asset Management MPS discretionary model portfolios or OEIC Fund Range. The value of an investment and the income from it can fall as well as rise and investors may get back less than they invested.

Quoted yields are based on the 12 months distributions by the funds in the portfolios and are not guaranteed. Risk factors should be taken into account and understood including (but not limited to) currency movements, market risk, liquidity risk, concentration risk, lack of certainty risk, inflation risk, performance risk, local market risk and credit risk.

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